Application Engineer

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Company: Habasit

Location: Turkey

Category: other-general

KEY RESPONSIBILITIES:

Train, support and collaborate with Sales, Customer Care, and Portfolio & Technology Development in identifying customer needs and innovative solutions fulfilling technical and application-related specifications considering sustainable total cost of ownership (STCO)

Attain and maintain deep industry knowledge of belting/conveying solutions, products & services, and customer applications in assigned industry segments(s)

Support and provide application engineering training for internal resources and customers

Leverage all available systems (CRM, ERP, etc.) to capture, track and manage customer issues, commercial activities, and problem resolution

Maintain knowledge of internal products, services, and updates and stay informed about competing products and servicesWork with Operations (fabrication & assembly) to identify and resolve any customer-related challenges and/or sales opportunities

COMPETENCIES/SPECIFIC EXPERIENCE OR TRAINING PREFERRE

To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements/preferences listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions

Required - Bachelor's degree in Engineering or Related Fields

Required – Minimum 3 years' experience in Engineering and B2B industrial applications

Required - Excellent verbal and written communication skills

Required - Proficiency in English both written and verbal.

Required – Experience in IT systems (CRM, SAP, ERP, MS Office, etc.)

Preferred - Operation experience (manufacturing, fabrication, assembly, etc.)

Preferred – Prioritization, organization, and time management skills

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