

Turkey Jobs Expertini®

Assistant Store Manager(Luxury)

Apply Now

Company: Michael Page

Location: Istanbul

Category: other-general

Tarihinde güncellendi 01/04/2024

Global Working Environment

Great Career Opportunity

Müşterimiz Hakkında

Italian high end luxury brand

Our business partner is synonymous with quality, tradition, experimentation and creativity.

İş Tanımı

Main Responsibilities

Team Management & Development

Identify, recruit, and develop talents, secure succession plans

Develop Managers to ensure their teams deliver the expected experience to every client

Support Managers with consistent coaching identifying their development and training needs and those of their teams

Support the Store Manager in the performance management process also coordinating the activities and the team by fostering teamwork and a positive work environment

Organize team in an efficient manner according to business needs

Client & Business Development

Actively propose and contribute to clienteling initiatives both inside and outside the store;

Nurture, develop and maintain an excellent clients' network on the local market

Dedicate efforts and strategy in cooperation with PR to ensure VIP connections

Support the proposal and organization of trunk shows, special displays and events

Contribute to a top level customer service to exceed any clientele desire and need

Contribute to the analysis and the elaboration of sales figures, KPIs and objectives

Support the execution of action plans based on market calendar

Support the execution of Store' merchandising guidelines

Be aware of the competitive landscape and market trends

Develop relationships with other FENDI Store Managers to optimize business opportunities and Client experience

Floor Management

Lead by example on the floor, understand the Clients' needs, identify potential areas of improvement, and cultivate a feel for the market trends

Ensure the staff meet all the company standards on appearance, selling ceremony, behaviours

Ensure business opportunities are maximized through efficient sales floor management, being a visible presence and support as well as ensuring standards are achieved

Provide consistent and qualitative feedback, coach the team on the spot and coach Managers into coaching their own teams

Actively contribute on solving any potential concern and issue with leadership and authority

Operations

In cooperation with the Operations Manager, ensure policies, standards procedures are communicated and implemented

Monitor store controllable expenses, supervise loss, asset protection and risk management and be accountable for inventory management

Organize and implement store rotations, shifts and holidays

Aradığımız Profil

3+ years of experience in a Managerial role

Bachelor's or master's degree preferred

Excellent ability in using the MS Office suite, CRM and Retail tools

Excellent communication, interpersonal and networking skills

Ability to generate trust among both co-workers and clients

Results-driven, ability to implement all needed initiatives and demonstrate commercial creativity

Fluency in English is a must

Teklif Edilenler

Career in Italian High End Luxury Brand

[Apply Now](#)

Cross References and Citations:

1. [Assistant Store Manager\(Luxury\) Anyeventhire Jobs Istanbul Anyeventhire ↗](#)
2. [Assistant Store Manager\(Luxury\) Greecejobs Jobs Istanbul Greecejobs ↗](#)
3. [Assistant Store Manager\(Luxury\) Finlandjobs Jobs Istanbul Finlandjobs ↗](#)
4. [Assistant Store Manager\(Luxury\) Kazakhstanjobs Jobs Istanbul Kazakhstanjobs ↗](#)
5. [Assistant Store Manager\(Luxury\) Swedenjobs Jobs Istanbul Swedenjobs ↗](#)
6. [Assistant Store Manager\(Luxury\) ArchaeologyjobsJobs Istanbul Archaeologyjobs↗](#)
7. [Assistant Store Manager\(Luxury\) EntertainmentjobsnearmeJobs Istanbul Entertainmentjobsnearme↗](#)

8. Assistant Store Manager(Luxury) Usajobscareer Jobs Istanbul Usajobscareer ↗
9. Assistant Store Manager(Luxury) Maxillofacialjobs Jobs Istanbul Maxillofacialjobs ↗
10. Assistant Store Manager(Luxury)Androidjobs Jobs Istanbul Androidjobs ↗
11. Assistant Store Manager(Luxury)Onlinejobsearch Jobs Istanbul Onlinejobsearch ↗
12. Assistant Store Manager(Luxury)ConstructionjobsJobs Istanbul Constructionjobs↗
13. Assistant Store Manager(Luxury)SearchaustralianjobsJobs Istanbul Searchaustralianjobs↗
14. Assistant Store Manager(Luxury)UruguayjobsJobs Istanbul Uruguayjobs↗
15. Assistant Store Manager(Luxury)Vietnamjobs Jobs Istanbul Vietnamjobs ↗
16. Assistant Store Manager(Luxury)Spainjobs Jobs Istanbul Spainjobs ↗
17. Assistant Store Manager(Luxury)ExecutivejobsnearmeJobs Istanbul Executivejobsnearme↗
18. Assistant Store Manager(Luxury)MuseumjobsJobs Istanbul Museumjobs↗
19. Assistant store manager(luxury) Jobs Istanbul ↗
20. AMP Version of Assistant store manager(luxury) ↗
21. Assistant store manager(luxury) Istanbul Jobs ↗
22. Assistant store manager(luxury) Jobs Istanbul ↗
23. Assistant store manager(luxury) Job Search ↗
24. Assistant store manager(luxury) Search ↗
25. Assistant store manager(luxury) Find Jobs ↗

Source:<https://tr.expertini.com/jobs/job/assistant-store-manager-luxury--istanbul-michael-page-6e64208470/>

Generated on: 2024-05-06 by Expertini.Com