

Turkey Jobs Expertini®

Automotive Promoter - Turkey (m/f/x)

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Company: AISIN Europe

Location: İstanbul

Category: other-general

Company details

AISIN EUROPE is part of the Japanese AISIN Corporation, a leading supplier of automotive technology products employing more than 100,000 people worldwide.

Our Values

Growth & happiness for our employees and colleagues

Inspiration & trust for our customers

A sustainable environment for the future

Aisin Group Way

Be proactive, make changes (take on challenges, move fast, be enthusiastic)

Make people grow, make them dream

Move forward, build the future (optimize actions and have the courage to change, keep up with the latest developments, make sure our actions help the local community and the environment)

Safety, health and quality supremacy as a foundation

Function

Are you customer centric? Do you have experience in Automotive Sector? Are you fluent in Turkish and English? Then, this job is for you!

Your mission

Our **Aftermarket team** , composed of about 30 employees, is currently looking for an **Automotive Promoter**(“BOTG - Boots On The Ground”) to strengthen this team at **Istanbul (Turkey)**.

What will you work on?

Promote AISIN product/brand:

Active promotion of company products and services within customer organization

Represent AISIN Group brands at exhibitions and other related events

Networking development:

Develop strong business relationships with current and potential customers (distributors, distributor’s branches, retail shops (points of sales), workshops, garages etc.)

Regular face to face meetings, travelling up to 80% of working time

Customer interface for benchmark and Sales support:

Report market benchmarking analysis

Communicate customer requests/expectation to internal departments.

Manage effectively and promptly technical support and customer complaints.

Support to prepare quotations and follow-up to ensure timely Purchase order receipt and credit note.

Profile

MUST HAVE

Experience level: Confirmed

Min. secondary education

Fluent in Turkish (preferably Turkish mother tongue) and in English

Very good communication skills (oral & written)

Willing to travel within Turkey and Europe (up to 80%) – Driver’s license CAT B required

Excellent in building relationships with customers (ability to identify and meet customer needs)

NICE TO HAVE

Higher education

Good working knowledge of MS Excel, Powerpoint, Word & Outlook

Experience in the automotive independent aftermarket

Offer

Why should you apply to AISIN Europe?

Passion for automotive, advanced technologies and Innovation

Open, multicultural and international environment

Skills development and continuous training

Good working atmosphere

What can we offer you?

A first professional experience in an international & multicultural company

A diversified function combining technical, relational and organizational aspects, with remarkable products & business perspectives in continuous evolution

An attractive salary with competitive fringe benefits including a company car

How do you apply?

Answer to this job ad by sending a CV & cover letter

If your profile matches to our need, we will contact you for a first HR interview. If there is a mutual interest, you'll meet the business manager in a face-to-face meeting. And last but not least step in our recruitment process is to take an Assessment Center to measure your softskills.

Your recruiter, Julie FAUVILLE, Senior HR Generalist

Follow our activities on our , Instagram & Facebook pages!

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