

Boutique Sales Manager

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Company: Michael Page

Location: İstanbul

Category: other-general

Assist the Boutique Manager in managing and inspiring the Boutique team by being a role model and actively participating in their professional development.

Support the Boutique Manager in developing and executing a client-centric among the boutique team that emphasizes on client engagement and on building long-lasting relationships with them.

Properly manage merchandise and inventory.

Rotate with Boutique Manager (including weekends, bank holidays, Eid's...) to ensure adequate supervision of boutique team on the floor.

Support Operation Manager for organizing the schedule for Sales team to maximize staff strength in accordance with traffic demands and trading pattern.

Ensure all operational procedures regarding sales, transfers, stock adjustments, and all policies are followed.

Ensure daily sales and appropriate paperwork are accurately completed.

Provide to the Boutique Manager qualitative information on customer trends/demands, competitor activity, and merchandise movement to Fashion Management on a regular basis.

Attend to all day-to-day Operations issues promptly and astutely, seeking direction and

guidance from the Boutique Manager as needed.

Co-work with the other Sales Manager and Operation Manager in the Boutique

Array

University degree

You have at least 2 years of documented experience in sales management

You have min 5 years of shop floor experience within the Fashion industry

You have a passion for management, client experience, and luxury

As a people manager, you are engaging and communicative, performance and decisive strive for continuous improvement. You combine empathy with a strong focus on achieving results

You are a self-driven, positive, and independent person

You are trustworthy with a high degree of integrity and ethics

High level of knowledge of Office 365 programs.

Native speaking in Turkish

Fluent in English, good written and verbal communications skills. French would be an advantage.

Our client is French high-end luxury brand and world leader in creating, manufacturing and distributing luxury products, including Ready-to-Wear, Accessories, Fragrances, Makeup, Skincare, Jewellery and Watches.

Our business partner is committed to rewarding people competitively, as well as offering initiatives such as wellbeing programmes, learning and development opportunities

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