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Business Advisor

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Company: SFO Ltd. Location: Turkey Category: other-general

SFO is a distinguished family office headquartered in Switzerland, specializing in asset management. Leveraging a wealth of experience and expertise, we deliver customized solutions to address the unique requirements of our clients. Committed to excellence, we prioritize establishing enduring relationships and providing unparalleled service. Our dedicated team of professionals is devoted to safeguarding and expanding our clients' wealth, ensuring lasting financial security for them and their families.

The Role

As a Remote Business Advisor at SFO, you will play a pivotal role in delivering strategic financial guidance and advisory services to our diverse clientele. Operating in a remote capacity, you will collaborate with a dynamic team of professionals to contribute to the overall financial success of our clients. This role requires a keen understanding of business dynamics, financial markets, and a commitment to delivering exceptional client service.

Key Responsibilities:

1. **Financial Advisory:** Provide expert financial advice to clients, considering their individual needs, goals, and risk tolerance.

2. **Wealth Management:** Collaborate with clients to develop comprehensive wealth management strategies, including investment planning and risk management.

3. Business Analysis Conduct thorough analyses of clients' businesses, financial statements, and market trends to offer informed recommendations.

4. Client Relationship ManagementBuild and nurture long-term relationships with clients by

understanding their financial objectives and consistently delivering value.

5. **Strategic Planning:** Assist clients in developing and executing strategic financial plans aligned with their business and personal objectives.

6. **Market Research** Stay abreast of market trends, economic developments, and industry insights to provide proactive advice to clients.

7. **Remote Collaboration:** Effectively communicate and collaborate with the team remotely, utilizing digital tools and platforms.

Ideal Profile

Qualifications:

Bachelor's degree in Business, Finance, or related field.

Proven experience as a Business Advisor or in a similar financial advisory role.

Strong understanding of financial markets, investment strategies, and wealth management principles.

Excellent analytical, communication, and interpersonal skills.

Ability to work independently and collaboratively in a remote work environment.

What's on Offer?

A role that offers a breadth of learning opportunities

Flexible working options

Leadership Role

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