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**Business Development Manager - Global Testing and Technical Solutions Brand,
Antalya**

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Company: Michael Page

Location: Antalya

Category: other-general

Eklendi 03/01/2024

Good Career Opportunity

Sektöründe Lider Firma

Müşterimiz Hakkında

Merkezi Brisbane, Avustralya'da bulunan ve 65 ülkede 370'den fazla tesiste test, inceleme, belgelendirme ve doğrulama hizmetleri sunan global ölçekte bir şirkettir.

İş Tanımı

Conduct research to identify new markets and customer needs.

Develop a growth strategy focused both on financial gain and customer satisfaction.

Think strategically, seeing the bigger picture and setting aims and objectives to develop and improve the business.

Keep up with the marketing trend and develop marketing strategies to support the business expansion.

Build long-term relationships with new and existing customers.

Promote the company's services addressing or predicting clients' objectives.

Arrange business meetings with customer.

Prepare technical-commercial proposals, present and negotiate.

Aradığımız Profil

Academic degree (preferably Food industries, Biology, Chemistry, Biochemistry, Biotechnology, Veterinary sciences, Agricultural or animal production)

Proven working experience as a business development, sales executive or a relevant role (mandatory requirement)

Demonstrate strong decision-making skills

Proficiency in English

High-level communication and negotiation skills

Ability to build rapport.

Time management and planning skills

Teklif Edilenler

A good career opportunity in a certification (veritas) company.

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