

Turkey Jobs Expertini®

Category Executive

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Company: METRO/MAKRO

Location: Bağcılar

Category: other-general

Company Description

METRO Cash & Carry is championing Independent Business. As the leading international player in wholesale trade and the largest sales line of METRO, we're passionate about helping over 20 million customers with 20 million different sets of challenges, ambitions and dreams. We're more than just a supplier; we are trusted relationship builders who understand and anticipate our customers' needs. And we bring unique food expertise, outstanding global insights and decades of experience to make sure they have the best products, services and technologies to succeed.

Headquartered in Düsseldorf, Germany, METRO Cash & Carry commenced operations in Turkey in 1990. METRO Cash & Carry Turkey serves professional customers such as small retailers, hotels, restaurants and caterers (HoReCa), corporate, SMEs, all types of offices, companies and institutions, as well as self-employed professionals. With 37 stores across 21 cities in Turkey, METRO Cash & Carry offers a broad range of products with a unique one-stop buying experience.

Job Description

Through a customer oriented approach, leading day-to-day business relationship with the key suppliers through supporting activities including contracting, ordering, communication of demand, volume, delivery time changes, issue resolution, follow up back orders.

Conducting market research on regular basis to analyze latest supplier, product and competitor trends.

Deciding product assortment in line with trends and customer expectations.

Preparing monthly reports about category operations to review sales performance analysis and take necessary actions.

Providing content for Metro's marketing campaign tools to reach out over 1 million households.

Providing communication and coordination between the category and the stores.

Working collaboratively with Sales Department, Finance, Marketing, Logistics in order to reach category targets.

Qualifications

Strong attention to detail in a high-volume environment that requires extensive multi-tasking and multiple deadlines

Ability to manage cross-functional relationships and collaborate in a creative, team-oriented environment

Candidate must have excellent interpersonal and communication skills, work well under pressure and prioritize multiple projects

Excellent knowledge of Microsoft Office programs

Having passion for a fruitful journey

Preferably 2+ years of experience in related areas (category/product management/purchasing in FMCG sector experience is a plus)

Excellent command of written and spoken English

Strong analytical and problem solving skills for a sustainable and powerful relationship with customers

Being food lover and interested in Gastronomy

Additional Information

Head Office Working Model is Hybrid in Metro, We're working remotely on Mondays and Fridays. You can work from anywhere on these days!

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