

Turkey Jobs Expertini®

Client Advisor - Istanbul

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Company: Louis Vuitton Malletier

Location: Turkey

Category: other-general

Position

We are currently looking for **Client Advisors** for our five stores **Istanbul, Turkey** (Istinye Park, Zorlu, Emaar Square, Nisantasi, and Airport)

As a Client Advisor, you will be an ambassador of the Brand, ensuring that every Client is treated according to the Louis Vuitton promise.

You will strive to discover your Clients and their every need, and to guide them across the Brand.

You will proactively reach out to your Clients to achieve individual and team goals.

DUTIES & RESPONSIBILITIES

Drive and achieve individual and team objectives and be accountable for sales results

Welcome every Client and provide the best Client experience

Advise Clients across the Brand and all product categories

Engage with Clients to develop long-term relationships, leveraging different clienteling tools, in order to foster Brand loyalty

Perform as a team-player, participate in all activities contributing to the overall objectives of the store

Learn and master Brand and product knowledge

Respect Louis Vuitton Brand standards in terms of grooming and behavior

Follow the company's policies and procedures

Profile

EXPECTED ATTITUDES & SKILLS

Curiosity

Empathy

Agility (retail is a fast-paced environment, we need people who manage well unforeseen situations with our client's)

Commercial Mindset

Passion for the brand

Professional Attitude

Responsibility & Ownership

REQUIRED EXPERIENCE

Proficient Spanish and English, any other language is a plus.

A previous background in retail or hospitality and luxury is not mandatory but will be positively considered.

Professional Superior studies in sales & marketing and/or tourism are valued but not a requirement.

Additional information

Louis Vuitton respects and promotes equal opportunities. We celebrate and embrace the uniqueness of each individual and are committed to creating an inclusive work environment.

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