

Turkey Jobs Expertini®

Clinical Support Specialist- Medsurg - Western Türkiye

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Company: Stryker

Location: İstanbul

Category: other-general

Why join Stryker?

We are proud to be named one the World's Best Workplaces and a Best Workplace for Diversity by Fortune Magazine! Learn more about our award-winning organization by visiting

Our total rewards package offering includes bonuses, healthcare, insurance benefits, retirement programs, wellness programs, as well as service and performance awards – not to mention various social and recreational activities, all of which are location specific.

Know someone at Stryker?

Be sure to have them submit you as a referral prior to applying for this position. Learn more about our employee referral program

We are searching for our **Clinical Support Specialist** responsible for directly promoting and selling technical/non-technical products and services in the **Marmara region** The role involves informing customers of new offerings, managing lead generation, and maintaining a robust sales pipeline.

What you will do :

Provide in-depth training on Stryker products to customers, sales representatives and operating room and general healthcare professionals

Work closely with other team members within the defined region and the regional Sales Manager to ensure the highest levels of customer service

Support all sales and marketing activities related to the Stryker product group you are

responsible for

Provide demonstrations and user training for the Stryker product group you are responsible for

Ensure the active devices in the field for the Stryker product group you are responsible for are used with the highest performance and efficiency by keeping up with technological and industry innovations

Conduct regular visit programs to assess satisfaction among existing customers and submit reports to the Regional Sales Manager

Monitor on-site observations to ensure that customers receive the highest level of service and regularly report to the Regional Sales Manager on this matter

Develop and conduct demos and training sessions

Provide application and configuration support for sales representatives

Assist the relevant Sales Representative in presenting and offering the devices you are responsible for to customers

What You Need:

A degree in Biomedical Engineering or a related field from a university

Possession of mandatory personnel documents for Sales Promotion and Clinical Support

Ideally, 2 years of application experience in the medical device industry

Basic proficiency in English

Possession of a Class B driver's license and the ability to actively operate a vehicle

Proficiency in MS Office programs

No restrictions on domestic travel

About Stryker Stryker is a global leader in medical technologies and, together with its customers, is driven to make healthcare better. The company offers innovative products and services in MedSurg, Neurotechnology, Orthopaedics and Spine that help improve patient and healthcare outcomes. Alongside its customers around the

world, Stryker impacts more than 130 million patients annually. More information is available at

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