

Turkey Jobs Expertini®

Cloud Business Development Manager / Account Manager

[Apply Now](#)

Company: Huawei Telekomünikasyon Dış Ticaret Ltd

Location: İstanbul

Category: other-general

Sales and target driven, meet and exceed sales target. Preferably a hunter and hungry for new business successes, generating new business and expanding footprint for new customer.

Explore and identify key account in Turkey

Accelerate customer adoption and customer satisfaction, manage contract negotiations and develop long-term strategic relationships with key accounts.

Meet assigned sales and revenue targets and strategic objectives.

Coordinate internal resources including: sales, solution, service and manage resources to meet performance objectives and requirements.

Develop long-term strategic relationships with partners, work with partners to extend reach & drive adoption.

Lead localized solution development efforts that best addresses customer needs, while coordinating the involvement of partners.

Requirements

Work experiences in public cloud business development or cloud native solution

Work experiences with Top three public cloud vendors are preferred.

Great communication skills, team spirit, and a can-do attitude.

Knowledge of identifying, developing, negotiating, and closing large-scale IT and public cloud technology deals.

Knowledge of positioning and selling cloud and big data technology in new customers and new market segments.

[Apply Now](#)

Cross References and Citations:

1. **Cloud Business Development Manager / Account Manager** [SearchEuropeanjobs Jobs Istanbul SearchEuropeanjobs ↗](#)
2. **Cloud Business Development Manager / Account Manager** [GuatemalajobsJobs Istanbul Guatemalajobs ↗](#)
3. **Cloud Business Development Manager / Account Manager** [Finddriverjobs Jobs Istanbul Finddriverjobs ↗](#)
4. **Cloud Business Development Manager / Account Manager** [PropertyjobsJobs Istanbul Propertyjobs ↗](#)
5. **Cloud Business Development Manager / Account Manager** [Expertinireview Jobs Istanbul Expertinireview ↗](#)
6. **Cloud Business Development Manager / Account Manager** [GulfjobscentraUobs Istanbul Gulfjobscentral ↗](#)
7. **Cloud Business Development Manager / Account Manager** [Helsinkijobs Jobs Istanbul Helsinkijobs ↗](#)
8. **Cloud Business Development Manager / Account Manager** [AdminjobsJobs Istanbul Adminjobs ↗](#)
9. **Cloud Business Development Manager / Account Manager** [TextilejobsJobs Istanbul Textilejobs ↗](#)
10. **Cloud Business Development Manager / Account Manager** [Emailjobs Jobs Istanbul Emailjobs ↗](#)

11. **Cloud Business Development Manager / Account Manager**[Czechiajobs Jobs İstanbul](#)
[Czechiajobs ↗](#)
12. **Cloud Business Development Manager / Account Manager**[GardeningjobsJobs](#)
[İstanbul Gardeningjobs ↗](#)
13. **Cloud Business Development Manager / Account Manager**[Canadianjobscentral Jobs](#)
[İstanbul Canadianjobscentral ↗](#)
14. **Cloud Business Development Manager / Account Manager**[Jobspakistan Jobs İstanbul](#)
[Jobspakistan ↗](#)
15. **Cloud Business Development Manager / Account Manager**[Newyorkcareerhub Jobs](#)
[İstanbul Newyorkcareerhub ↗](#)
16. **Cloud Business Development Manager / Account Manager**[Musicjobs Jobs İstanbul](#)
[Musicjobs ↗](#)
17. **Cloud Business Development Manager / Account Manager**[Londonjobscentral Jobs](#)
[İstanbul Londonjobscentral ↗](#)
18. **Cloud Business Development Manager / Account Manager**[Zoologyjobs Jobs İstanbul](#)
[Zoologyjobs ↗](#)
19. **Cloud business development manager / account manager** [Jobs İstanbul ↗](#)
20. **AMP Version of Cloud business development manager / account manager** [↗](#)
21. **Cloud business development manager / account manager** [İstanbul Jobs ↗](#)
22. **Cloud business development manager / account manager** [Jobs İstanbul ↗](#)
23. **Cloud business development manager / account manager** [Job Search ↗](#)
24. **Cloud business development manager / account manager** [Search ↗](#)
25. **Cloud business development manager / account manager** [Find Jobs ↗](#)

Source:<https://tr.expertini.com/jobs/job/cloud-business-development-manager-account-manag-istanbul-huawei-telekomunikas-731bd198aa/>

Generated on: 2024-05-06 by [Expertini.Com](#)