

Turkey Jobs Expertini®

Cloud Inside Sales Representative

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Company: Huawei Telekomünikasyon Dış Ticaret Ltd

Location: İstanbul

Category: other-general

Be part of a team of sellers to deliver sales results across the SMB segment for Europe

Acquire customers in the SMB segment

Work with the ecosystem team and solutions team to design and offer best in class sales service to our customers

Develop leads into opportunities and customers and grow the business in your focus country

Requirements

2+ years of SMB sales and/or telesales experience

Successful experience in inside sales

Good understanding of the cloud and/or SaaS market

Strong sales and “close the deal” mindset

Strong verbal and written communications skills are a must, as well as the ability to work effectively and deliver results

Native speaker in at least one of your market’s language

Business fluent in English

Preferred Qualifications:

Technology sales experience

SaaS or Cloud knowledge certifications

BA or equivalent economics or IT degree

Benefits

Competitive salary

Amazing canteen experience

Modern office space in the center of Istanbul with employee parking (also applicable to alternate offices in Europe)

Growth option within Huawei Cloud team

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