

Turkey Jobs Expertini®

Corporate Chef & Sales Representative (m/f/d)

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Company: Electrolux Professional

Location: Turkey

Category: other-general

Join Electrolux Professional Group - as

CORPORATE CHEF & SALES REPRESENTATIVE (m/f/d)

Istanbul, Turkey

ABOUT THE JOB

As a brand ambassador, you support our marketing and bring our products closer to our customers.

ABOUT YOUR TASKS:

Promote solutions to customers, dealers, chains and consultants

Organize and lead show cooking, dedicated fairs and events for clients and external interlocutors

Develop partnership/relationship with culinary/gastronomy schools, kitchen associations and consultants

Menu development or culinary tests according to customer's needs

Participate in Regional and National Trade shows and sales meetings

Analyze consumer needs, current market trends

Development and delivery of specific training sessions for clients, partners, consultants, chefs, and local operators

Acquisitions of new customers

Assist in the product and business-planning process across cross-functional teams of the company

Collaborate closely with marketing and sales teams on the development and release of products

Product training and demonstrations to the commercial organizations, partners and final customers

Sale industrial kitchen and beverage equipments especially to customers and dealers

Visit customers and dealers regularly

ABOUT YOU

Culinary Education and in-depth understanding of corporate chef role

Familiar with the most recent cooking trends, methods, processes, and technologies

Experience in a similar role, preferably in a complex multi-national environment (like a food retail chain, hotel chain, equipment manufacturer)

Excellent presentation and communication skills

Fluent in spoken and written English and Turkish

Drivers license and willingness to travel

You enjoy working with our customers

Personality with drive, heart and mind

A desire for teamwork and a great sense of humor

REQUIRED COMPETENCES

Customer Obsessed - you are focused on delivering value to the customers, both internal and external

Trustworthy – you are accountable and deliver on your commitments. You welcome healthy debates and honest conversations. You are honest - especially about your mistakes and

learn from your setbacks. You collaborate and enable others to deliver.

Bold - You take action to deliver better outcome. You seek diversity and inclusion by actively pursuing diverse perspectives and creating an inclusive environment. You bring new ideas to the table and take risks with confidence, supporting courageous decision-making that inspires progress and growth.

Sustainable – You consider the growth and development of our people to be as important as preserving our environment and take decisions that reflect our effort to build a better future. You always act ethically.

ABOUT OUR BENEFITS:

Fair compensation and benefits package in line with the market

Flexible hybrid workplaces that include remote and in-office roles

Room to express your potential, develop and strengthen your competences

Continuous learning opportunities

Diversified, multi-cultural environment

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