

Turkey Jobs Expertini®

Dealer Network Specialist

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Company: Nissan Motor

Location: Üsküdar

Category: other-general

We are looking for a “**Dealer Network Specialist**” to join our team!

If you want to be a part of Nissan Automotive, we are waiting for your application.

About Nissan:

Nissan provides unique and innovative automotive products and services that deliver superior measurable values to all stakeholders. As a company of trust, Nissan continues its quest to optimize product development and deliver highly innovative technology. Today, in various countries and regions around the world, we enjoy a stellar reputation for creating truly innovative vehicles and service programs.

Globally, Nissan sells a full line of vehicles under the Nissan, INFINITI and Datsun brands. Headquartered in Yokohama, Japan, it manages operations in four regions: Japan-ASEAN, China, Americas, and AMIEO (Africa, Middle East, India, Europe & Oceania). And Nissan Türkiye is a part of Europe Region.

What You'll Do:

Following up and reporting to DND Manager about periodical financial reports of current dealer network (Co work with Snap-on) in order to take countermeasures and find solutions in terms of network development.

Focusing on KPI's like ROS, absorption rate and other network profitability items to evaluate and share findings.

Working on dealer evaluation tool (DET) through software and/or manual data collection.

Reporting on quarterly basis particularly on major KPI's (target achievement, SSI, CSI, and

others) both for NOAS and AMI management.

Collecting all necessary data and creating business plans about dealer initial investment, comparing and reporting the BP plan versus the actual one.

Gathering necessary data (TUIK etc..) and studying periodical regional performance.

Evaluating and sharing findings of TUIK analysis and do the benchmarking. Working with research company to have proper geomarketing analysis and proposing the dealer assignment strategy as per regional performance analysis.

Supporting DND Manager for internal collaboration and external communication particularly AMIEO reporting by proactively providing necessary analysis and/or data.

What we are looking for:

University degree (4 year Bachelor's degree), preferably Engineering, Business Administration)

Minimum 5 years with preferably financial and (dealer) performance reporting experience

Fluency in English both written and spoken

Effective use of MS Office applications

Analytical thinking skills

Planning and organization skills

Good team player with strong communication skills

If you think you have the required criteria and competencies, we are waiting for your application so that you can be a part of our amazing team!

At Nissan, we believe that the differences among us – differences in race, gender, age, mindset, religion and much more – make us stronger and equip us to better serve our customers and communities. We are committed to creating positive change that ensures transparency and inclusivity throughout the career journey, in order to build teams that create a sense of belonging for all members

İstanbul Türkiye

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