

# Turkey Jobs Expertini®

## District Manager

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Company: Calzedonia Holding Spa

Location: Turkey

Category: other-general

General qualifications: Calzedonia, founded in 1986, in Italy, which is one of the largest international companies in retail sector (hosiery,swimwear and underwear ), continues to open stores in Turkey  
University degree from related departments  
Excellent command of both written and spoken English(Italian is a plus)  
Min 2 years experience in sales  
Sales focused and customer oriented  
Innovative and pro-active person with effective communication skills  
Excellent proficiency in MS Office tools  
Target oriented and proactive with a sense of urgency  
Willingness to work within flexible working hours if required  
No travel restrictions  
Driver's license is a must  
No military service obligation for male candidates  
Job description:  
Optimizing sales by succesfully managing stores; providing appropriate service levels  
Analysing performance and delivering seasonal plans to drive optimum sell through and achieving financial goals  
Building a bridge between the Headquarter and stores  
Managing and developing store staff to deliver the sales target and brand equity goals whilst building passion for the brand & ensuring outstanding customer service  
Regularly controlling of operation, service quality, organization of lay out and windows display and performance in the stores. Determine the cause for stores specific problems and find solutions. Stock management Supporting sales activities, aiming to meet or exceed targets

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