

Turkey Jobs Expertini®

Education Executive

[Apply Now](#)

Company: AVEDA

Location: İstanbul

Category: other-general

Do You Want To Be Part of Something Exciting? At The Estée Lauder Companies you can play a role in our global success! About The Estée Lauder Companies Inc. The Estée Lauder Companies is one of the world's leading manufacturers and marketers of quality skin care, makeup, fragrance and hair care products. The company's products are sold in approximately 150 countries and territories under brand names including Estée Lauder, Aramis, Clinique, Lab Series, Origins, Tommy Hilfiger, MAC, La Mer, Bobbi Brown, Donna Karan New York, DKNY, Aveda, Jo Malone London, Bumble and bumble, Michael Kors, Darphin Paris, TOM FORD BEAUTY, Smashbox, Ermenegildo Zegna, AERIN, Le Labo, Editions de Parfums Frédéric Malle, GLAMGLOW, KILIAN PARIS, Too Faced and Dr. Jart+, and the DECIEM family of brands, including The Ordinary and NIOD. Position Summary: Education Executive ensures Customer and brand growth working with Account Coordinators and brands' marketing teams to evaluate needs of customers and their staff, prepares training sessions and refresher classes for team when necessary and executes operational effectiveness. · Conducts training meetings, seminars, and workshops to include: basic training seminars, seasonal consultant training meetings, advanced modules geared to specific needs, on-going counter manager modules, regional conferences, new product and color launches, merchandising guidelines Schedules local training programs to support affiliate sales strategy and objectives; communicates and follows-up with affiliate Area Sales Managers to maximize all training programs; presents training strategy to regional management Ensures ordering, allocation, tracking and availability of products gifts, collaterals, samples and equipment, domestically and internationally for training purposes. Collaborates with

Education Manager on the administration and budget in relations to training programs Plans training schedules Observes field service performance and regularly give feedback to Account Coordinators. Maintains travel and expense budget and prepares expense reports Maintains field training budget and training materials inventory Establishes and maintains comprehensive information system on all Education materials relating to product knowledge, display concepts, sales techniques, promotion programs, and system/procedural requirements Plans, executes and facilitates yearly Regional BA seminars Implements in-house development and production of Training printed materials Organizes and supervises shipping of training materials, uniforms and other incentives to domestic as well as international destinations Improves Business Processes Utilizes training strategy road map to analyze opportunities and suggest specific training strategies Evaluates Special Events and reports recommendations/issues to regional management Innovates, brings on Brand changes in the field and in the BAs representing the Brand. Plans and thinks ahead, to achieve maximum training effectiveness and impact within the budget Works closely with Marketing managers to plan for a collective and comprehensive strategy for BA Training as well as Field sales staff trainings Researches and prepares cost comparison and analysis for major travel expenses Thoroughly adapts and customizes all presentation and education materials for the different audiences. Works with Brands' International Training Teams to develop any specific programs needed for the affiliate Evaluates the competition on a training level and reports recommendations/issues to regional management Motivates and develops consultants: serves as role model in image and professionalism Monitors and encourages Brand image Conducts on-the-job education at counter with trainers Leads and provides vision for the affiliate training activities Assists Sales staff to design and implement incentive programs when needed Acts with integrity – honors commitments and behaves consistently Sets and communicates high workplace operating standards, values and expectations Clearly communicates priorities and required results Qualifications 3 years hands-on experience as an Adult Educator (essential). Retail management experience (minimum of 3 years) (desirable). Prior experience in similar role within Cosmetic or related service industry (desirable) The ability to handle a multitude of projects and issues at one time Excellent team player and interpersonal skills; the ability to interact with all levels within an organization Organization and an orientation to detail Self-motivation; High energy level; the ability to work independently An interest in learning and the ability to integrate information to identify the implications of macro trends for the business. What We Offer Our Business of Beauty Prestige

beauty is a dynamic growth industry, and we are at the forefront, leading the way with our diverse portfolio of 25+ exceptional brands. Our Culture & Values We are a family company with deep-rooted values and a rich history. We embrace the challenges of leading in the ever-changing beauty landscape as an opportunity to drive our creativity and drive sustainable growth. Our People We believe that diverse backgrounds result in greater innovation across our organization. The value we place on cultivating future leaders is at the heart of our talent philosophy. We encourage continuous learning and we harness the strengths of our employees. The global nature of our work across multiple regions and brands, functions and channels provides fertile ground for mobility and career growth. Our Commitments We are committed to fostering a culture of respect and being positive influence in everything we do and in every community we serve. Corporate citizenship and sustainability are central to our beliefs — from employee volunteerism and our cause-related campaigns to the creation of high-performing and safe products, all while caring for people and the environment. We are looking forward to your application! Şirketimiz whatsapp ve SMS gibi kanallarla asla iş ilanı paylaşmamakta, iş görüşmesi yapmamakta veya kişisel bilgilerinizi paylaşmanızı talep etmemektedir. Şirketimize ait iş ilanlarına başvuruda IBAN, T.C kimlik numarası gibi kişisel bilgileriniz talep edilmemektedir. İş vaadi ile tarafınıza whatsapp vb. kanallarla ulaşım kişisel bilgilerinizi ve/veya sizden para talep eden kişi ve hesaplara lütfen itibar etmeyiniz. Bu gibi paylaşımlara maruz kalan ve/veya zarara uğrayan müşterilerimizin ilgili kişi ve hesaplar hakkında savcılığa suç duyurusunda bulunmasını önemle tavsiye ederiz. Saygılarımızla, Estée Lauder Companies Türkiye Job: Education / Training Primary Location: Europe, Middle East, Africa-TR-34- Job Type: Standard Schedule: Full-time Shift: 1st (Day) Shift Job Number: 241315

[Apply Now](#)

Cross References and Citations:

- [1. Education Executive Findfreelancerjobs Jobs İstanbul Findfreelancerjobs ↗](#)
- [2. Education Executive Cv-resume-builder Jobs İstanbul Cv-resume-builder ↗](#)
- [3. Education Executive Greecejobs Jobs İstanbul Greecejobs ↗](#)

4. [Education Executive InstallationjobsJobs İstanbul Installationjobs](#) ↗
5. [Education Executive Londonjobscareer Jobs İstanbul Londonjobscareer](#) ↗
6. [Education Executive ContractjobsJobs İstanbul Contractjobs](#) ↗
7. [Education Executive Cv-resume-builder Jobs İstanbul Cv-resume-builder](#) ↗
8. [Education Executive Mumbaijobs Jobs İstanbul Mumbaijobs](#) ↗
9. [Education Executive Firefighterjobsnearme Jobs İstanbul Firefighterjobsnearme](#) ↗
10. [Education Executive Europajobscentral Jobs İstanbul Europajobscentral](#) ↗
11. [Education Executive AdminjobsJobs İstanbul Adminjobs](#) ↗
12. [Education Executive Digitaljobsnearme Jobs İstanbul Digitaljobsnearme](#) ↗
13. [Education Executive DallasjobsJobs İstanbul Dallasjobs](#) ↗
14. [Education Executive HungaryjobsJobs İstanbul Hungaryjobs](#) ↗
15. [Education Executive Nodejobs Jobs İstanbul Nodejobs](#) ↗
16. [Education Executive losjobs Jobs İstanbul losjobs](#) ↗
17. [Education Executive Jobsinindia Jobs İstanbul Jobsinindia](#) ↗
18. [Education Executive LuxembourgjobsJobs İstanbul Luxembourgjobs](#) ↗
19. [Education executive Jobs İstanbul](#) ↗
20. [AMP Version of Education executive](#) ↗
21. [Education executive İstanbul Jobs](#) ↗
22. [Education executive Jobsistanbul](#) ↗
23. [Education executive Job Search](#) ↗
24. [Education executive Search](#) ↗
25. [Education executive Find Jobs](#) ↗

Source: <https://tr.expertini.com/jobs/job/education-executive-istanbul-aveda-8fe81f4a31/>

Generated on: 2024-05-02 by [Expertini.Com](#)