

Turkey Jobs Expertini®

Expert Network Associate - İstanbul

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Company: Michael Page

Location: İstanbul

Category: other-general

Eklendi 25/12/2023

To be part of a groundbreaking venture in the expert network industry.

To be part of a a dynamic and ambitious expert network firm.

Müşterimiz Hakkında

The company is a new player in the expert network space, founded by a team of experienced professionals who have a deep understanding of the industry.

Their mission is to connect businesses with top-tier experts across various domains, providing invaluable insights and strategic guidance through micro-engagements.

İş Tanımı

To serve as a knowledge broker between our clients and industry experts.

Collaborate closely with clients to understand their knowledge gaps and identify experts who possess the most relevant experience and knowledge to address them.

Think critically and swiftly, conduct comprehensive research on various industries and companies, and identify experts who are best suited to address our clients' specific needs.

You will dedicate a significant amount of time to reaching out to potential experts through phone and email

With the ability to manage multiple client projects concurrently, you will quickly develop essential skills in sales, time management, prioritisation, negotiation, and professional communication.

Identifying and recruiting subject matter experts in specific industries and domains.

Conducting in-depth research and due diligence to ensure the quality and expertise of potential experts.

Managing and coordinating expert engagements, including scheduling calls and meetings.

Providing excellent client service and ensuring client satisfaction throughout the engagement process.

Collaborating with the team to develop and implement strategies to grow our expert network and client base.

Keeping up-to-date with industry trends, news, and market developments to stay ahead of the competition.

Aradığımız Profil

Bachelor's degree in a relevant field.

Prior experience in the expert network industry or a related field is not required, but a strong passion for connecting people with expertise is essential.

Excellent communication and interpersonal skills.

Strong research and analytical abilities.

Proven ability to multitask and prioritise effectively.

Self-motivated, detail-oriented, and able to work independently.

Proficiency in English is a must for effective communication with our global client base and experts around the globe

Teklif Edilenler

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