

Turkey Jobs Expertini®

Export Sales Specialist (Plastic Chemicals)

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Company: Michael Page

Location: İstanbul

Category: other-general

Belirlenen hedefler doğrultusunda satışları arttırmak,

Müşteri ihtiyaçlarının tespit edilmesi ve sorunlarının giderilmesi,

Müşteri ilişkilerinin ve potansiyelinin geliştirilmesi için gerekli çalışmaları yürütmek ve

Yeni müşteriler katmak

Yeni ülke pazar araştırmalarının yapılması

Ülke fuarlarına katılması ve ülke ziyaretlerinde bulunması

Sorumlu olduğu ülke bayi/distribütörü yönetmesi

Sipariş, sevkiyat ve tahsilat takibi yapması

Satış öncesi ve sonrası raporlamalar ve analizler yapması

Gümrük mevzuatına hakim

Array

Lisans mezunu,

Tercihen 5-7 yıl, minimum 5 yıl hortum sektöründe satış tecrübesi olan,

İhracat satış konusunda deneyimli

İyi derecede İngilizce bilen,

MS Office uygulamalarına hâkim,

Yurtdışı seyahat engeli olmayan,

İnsan ilişkilerinde başarılı, ekip çalışmasına yatkın,

Analitik düşünebilen, Yeniliğe açık, yaratıcı ve gelişim odaklı

Plastik kimyasalları alanında faaliyet gösteren alanında lider iş ortağımız için Dış Ticaret Uzmanı arıyoruz!

-Kariyer fırsatları

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