

EY Türkiye - Business Transformation Consultant / Senior Consultant

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Company: EY

Location: İstanbul

Category: other-general

The opportunity

We are looking for **Consultant/Senior Consultant** to join our leading **Business Transformation team**. Our Consultant/Senior Consultant are passionate about helping businesses reimagine and transform, and above all are smart, switched on and have a strategic, creative and analytical mindset.

Consultant/Senior Consultant are integral to our project teams and work closely with our clients. They bring enough experience and confidence to give presentations, support in facilitating client workshops and design sessions. They undertake and analyze customer research and data and organize and deliver their work as part of a larger team.

Your key responsibilities

Lead work streams of performance improvement services; formulate high-quality, insightful and sustainable solutions to help clients accelerate business growth and streamline their operations

Ensure work efficiency during all engagements by continuously improving processes, utilizing methodologies, tools, and technologies

Be responsible for parts of the final deliverables for clients

Contribute to the preparation and facilitation of workshops, presentations and training at client premises and within the team

Work closely with the project manager, identify and escalate potential risks and issues to project

manager along with suggested preventive or mitigating actions

Contribute to a strong client relationship through effective management of interactions with client personnel

Supervise and coach junior professionals, help people enhance their contribution and develop their capabilities

Conduct market research, contribute to the development of proposals, identify and escalate potential business opportunities on existing engagements

Senior will need to lead teams and manage client interactions for Performance Improvement engagements

Skills and attributes for success

Strong analytical and problem-solving skills

Strong drive to excel professionally, and to guide and motivate others

Dedicated, innovative, resourceful, analytical and able to work under pressure

Foster an efficient, innovative and team-oriented work environment

To qualify for the role you must have

A relevant university degree, preferably in Economics, Political Science, Business Administration or a similar discipline from a reputable university, a relevant Masters Degree is a plus

At least 2 (for Consultants) and 4 (for Senior Consultants) years of professional experience in management and strategy consulting studies conducted for public clients (such as policy/strategy design and evaluation, organisational review and restructuring, market assessment and analysis, economic/sectoral research and forecasting, process design and improvement, project and programme management etc.)

Operating model design and enterprise wide transformation project history is a plus

Strong research and data analysis skills (both qualitative and quantitative)

Excellent report writing skills (both in English and in Turkish)

Strong client and relationship-building skills

Strong work initiative

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