

Turkey Jobs Expertini®

Field Sales Executive Ocean Freight(*)

[Apply Now](#)

Company: dbschenker

Location: Istanbul

Category: other-general

Your tasks

By objectives, keeps current customer portfolio and makes medium-scale customer visits to increase the profitability of the company and takes necessary actions to improve business volume.

Communicate with the relevant department by the customer's demand, provide optimal profitability and best offer to the customer and organize the loading in case of positive return.

Find solutions for unapproved shipments by communicating with relevant product departments and sharing shipment information with the customers.

Communicate with the customer responsible when its necessary for the collection of client payment problems.

Provide attendance in coordination of the relevant product department during tender periods.

Keeps up-to-date potential customers' information data and makes data entries of periodical visit reports and order details.

Makes market and competitor analyses and reports them to related units.

Requirements

Bachelor's Degree in related areas.

At least 2 years of field sales experience in the international forwarding & logistics sector.

Sales experience and market knowledge are a must.

Strong communicator and solution-oriented.

Stress management.

Good command of written and spoken English.

MS Office user experience.

Based in İstanbul&İzmir

Benefits

Bachelor's Degree in related areas.

At least 2 years of field sales experience in the international forwarding & logistics sector.

Sales experience and market knowledge are a must.

Strong communicator and solution-oriented.

Stress management.

Good command of written and spoken English.

MS Office user experience.

Based in İstanbul&İzmir

Our offer

At DB Schenker, you are part of a global logistics network that connects the world. A network that allows you to shape your career by encouraging you to contribute and truly make a difference. With more than 75,800 colleagues worldwide, we welcome diversity and thrive on individual backgrounds, perspectives and skills. Together as one team, we are Here to move.

[Apply Now](#)

Cross References and Citations:

1. **Field Sales Executive Ocean Freight(*)ContractjobsJobs Istanbul Contractjobs** ↗
2. **Field Sales Executive Ocean Freight(*)Softwareengineeringjobs Jobs Istanbul Softwareengineeringjobs** ↗
3. **Field Sales Executive Ocean Freight(*)Karachijobs Jobs Istanbul Karachijobs** ↗
4. **Field Sales Executive Ocean Freight(*)HollywoodjobsJobs Istanbul Hollywoodjobs** ↗
5. **Field Sales Executive Ocean Freight(*)JavajobsJobs Istanbul Javajobs** ↗
6. **Field Sales Executive Ocean Freight(*)Searchukjobs Jobs Istanbul Searchukjobs** ↗
7. **Field Sales Executive Ocean Freight(*)ExecutivejobsnearmeJobs Istanbul Executivejobsnearme** ↗
8. **Field Sales Executive Ocean Freight(*)Nutritionistjobs Jobs Istanbul Nutritionistjobs** ↗
9. **Field Sales Executive Ocean Freight(*)Angularjobs Jobs Istanbul Angularjobs** ↗
10. **Field Sales Executive Ocean Freight(*) UkjobopportunitiesJobs Istanbul Ukjobopportunities** ↗
11. **Field Sales Executive Ocean Freight(*) Therapistjobs Jobs Istanbul Therapistjobs** ↗
12. **Field Sales Executive Ocean Freight(*) Philippinesjobs Jobs Istanbul Philippinesjobs** ↗
13. **Field Sales Executive Ocean Freight(*) MoscowjobsJobs Istanbul Moscowjobs** ↗
14. **Field Sales Executive Ocean Freight(*) Openairmedia Jobs Istanbul Openairmedia** ↗
15. **Field Sales Executive Ocean Freight(*) MobileappjobsJobs Istanbul Mobileappjobs** ↗
16. **Field Sales Executive Ocean Freight(*) SocialworkjobsJobs Istanbul Socialworkjobs** ↗
17. **Field Sales Executive Ocean Freight(*) Pinkcollarjobs Jobs Istanbul Pinkcollarjobs** ↗
18. **Field Sales Executive Ocean Freight(*) ThehiredjobsJobs Istanbul Thehiredjobs** ↗
19. **Field sales executive ocean freight(*) Jobs Istanbul** ↗
20. **AMP Version of Field sales executive ocean freight(*)** ↗

21. **Field sales executive ocean freight(*) Istanbul Jobs** ↗
22. **Field sales executive ocean freight(*) Jobs Istanbul** ↗
23. **Field sales executive ocean freight(*) Job Search** ↗
24. **Field sales executive ocean freight(*) Search** ↗
25. **Field sales executive ocean freight(*) Find Jobs** ↗

Source: <https://tr.expertini.com/jobs/job/field-sales-executive-ocean-freight--istanbul-dbschenker-b468577de2/>

Generated on: 2024-05-03 by Expertini.Com