

Field Service Executive

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Company: Brambles

Location: Istanbul

Category: other-general

CHEP helps move more goods to more people, in more places than any other organization on earth via our 300 million pallets, crates and containers. We employ 11,000 people and operate in more than 55 countries. Through our pioneering and sustainable share-and-reuse business model, the world's biggest brands trust us to help them transport their goods more efficiently, safely and with less environmental impact.

What does that mean for you? You'll join an international organization big enough to take you anywhere, and small enough to get you there sooner. You'll help change how goods get to market and contribute to global sustainability. You'll be empowered to bring your authentic self to work and be surrounded by diverse and driven professionals. And you can maximize your work-life balance and flexibility through our .

Job Description

Key objectives of the role are to minimise leakage, decreasing net cost of collection, improve relationship level and support business growth targets

Responsible for designing and executing Retailer account strategy and initiatives where they are responsible

Create tailor made solutions and collaboration platform for TOP retailers

Improve Retailers profitability and operation efficiency

Improve Sustainable and broader relationship with key retailers to improve satisfaction

Responsible for managing and delivering the Asset Management designated KPI's in his area of influence (FTR; Stock levels; leakage rate) and create action plans for continuous improvement.

Ensuring 100% of active Retail accounts are either covered by a field visit, a call or both as a means of having a regular CHEP contact. (Field visits covering D locations having min %85 of total delta stock)

Responsible for executing or any other collaboration projects such as TPM, transport collaboration with related retailers

Responsible for identifying and executing advocacy process and hit the growth and LMS targets via regional advocacy

Responsible for Audit performance of related retailers and supporting Audit execution in the area of influence

Manage broader relationships with key Retailers in all levels and functions and Increase Customer satisfaction

Work alongside the relevant departments to formulate a business plan for each Retailer account to protect and grow the account in order to meet and exceed

Preferred Education

High School

Preferred Level of Work Experience

Not Indicated Not Remote

We are an Equal Opportunity Employer and we are committed to developing a diverse workforce in which everyone is treated fairly, with respect, and has the opportunity to contribute to business success while realizing his or her potential. This means harnessing the unique skills and experience that each individual brings and we do not discriminate against any employee or applicant for employment because of race, color, sex, age, national origin, religion, sexual orientation, gender identity, status as a veteran, and basis of disability or any other federal, state, or local protected class.

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