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Field Service Executive

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Company: Brambles

Location: Istanbul

Category: other-general

Description

Key objectives of the role are to minimise leakage, decreasing net cost of collection, improve relationship level and support business growth targets

Responsible for designing and executing Retailer account strategy and initiatives where they are responsible

Create tailor made solutions and collaboration platform for TOP retailers

Improve Retailers profitability and operation efficiency

Improve Sustainable and broader relationship with key retailers to improve satisfaction

Responsible for managing and delivering the Asset Management designated KPI's in his area of influence (FTR; Stock levels; leakage rate) and create action plans for continuous improvement.

Ensuring 100% of active Retail accounts are either covered by a field visit, a call or both as a means of having a regular CHEP contact. (Field visits covering D locations having min %85 of total delta stock)

Responsible for executing or any other collaboration projects such as TPM, transport collaboration with related retailers

Responsible for identifying and executing advocacy process and hit the growth and LMS targets via regional advocacy

Responsible for Audit performance of related retailers and supporting Audit execution in the area of influence

Manage broader relationships with key Retailers in all levels and functions and Increase Customer satisfaction

Work alongside the relevant departments to formulate a business plan for each Retailer account to protect and grow the account in order to meet and exceed

Preferred Education

High School

Preferred Level of Work Experience

Not Indicated Not Remote

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