

Turkey Jobs Expertini®

General Manager - Hilton Istanbul Bakırköy

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Company: Hilton Hotels & Resorts

Location: Bakırköy

Category: other-general

Hilton Istanbul Bakırköy is seeking for a General Manager who will be responsible for managing the Hotel Executive team and overall hotel targets to deliver an excellent Guest and Team Member experience.. The hotel offers a peaceful stay on the Marmara Sea coast and features 306 rooms, 3 F&B outlets and indoor and outdoor pools.

Hilton Istanbul Bakırköy offers an outstanding choice of accommodation and features upscale amenities, fine dining, and contemporary meeting rooms and it is close to the city center while enjoying the panoramic Marmara Sea view. Yenimahalle train station, linking to central Istanbul, is within one kilometre and Grand Bazaar and Topkapı Palace are 20 minutes away.

What will I be doing?

As a General Manager, you are responsible for managing the Hotel Executive team and overall hotel targets to deliver an excellent Guest and Team Member experience. A General Manager will also be required to manage profitability and guest satisfaction measures. Specifically, you will be responsible for performing the following tasks to the highest standards:

Manage ongoing profitability of your hotel, ensuring revenue and guest satisfaction targets are met and exceeded

Lead in all key property issues including capital projects, customer service, and refurbishment

Ensure all decisions are made in the best interest of the hotels and Hilton

Deliver achievable hotel budgets, and set other short- and long- term strategic goals for the

property

Provide effective leadership to hotel team members

Lead in all aspects of business planning

Comply with and exceed Hilton Brand Service Standards

Ensure costs are controlled and revenue opportunities are effectively sourced and delivered

Manage and develop the Hotel Executive team to ensure career progression and effective succession planning within Hilton

Hold regular briefings and communication meetings with the HOD team

Respond to audits to ensure continual improvement is achieved

What are we looking for?

A General Manager serving Hilton brands is always working on behalf of our Guests and working with other Team Members. To successfully fill this role, you should maintain the attitude, behaviours, skills, and values that follow:

Experience as General Manager within a similar quality hotel

Strong owner relationship. Assertiveness and excellent communication skills

Possess operations experience and strong commercial acumen, with experience in increasing profitability

Experience managing budgets, revenue proposals, and forecasting results in a similar sized property

Exceptional people leadership to build a new team to deliver results - bring a team together on a journey and instilling the Hilton culture and values

Exceptional communication skills. Fluent in English and Turkish is required

Knowledge of Istanbul market will be an advantage

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