

## General Manager (Market Leading Healthcare Institution)

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Company: Page Executive

Location: İstanbul

Category: other-general

One of the prestigious healthcare institution

Hands-on approach with strong operational background

### About Our Client

Having more than 25 years successful history in healthcare sector, our client is currently serving to +1.000.000 patients annually, operating locally and internationally where quality is considered at the center of everything. In addition, as a well-known brand in Europe, company attaches high importance to health tourism, 30% of total patients are foreign. Despite having an already strong market leading position within their served market, they foresee a significant growth potential for their business in the near future and ready to embark on a new phase.

### Job Description

Directly reporting to the Board of Directors, managing +100 M Euro revenue, the professional will be accountable for:

Developing the vision, mission and strategy of the business and leading the execution with her/his key leadership team

Overseeing full P&L, securing the fulfilment of all commercial and financial targets in accordance with set ambitious short and long-term goals

Orchestrating the whole operations with hands-on approach to ensure optimized capacity utilization rate and patient experience journey

Smoothly steering the corporate transformation agenda (processes, systems and culture)

Analyzing sector trends regionally/globally, advising the Board of Directors on possible improvement and investment areas

As the representative of the company, managing key external stakeholder relations

Coaching and empowering staff to take controlled initiatives within the delegated authorities

### **The Successful Applicant**

BSc. or B.A. degrees from reputable universities, MBA/Master's degree would bring an important advantage

Minimum 20 years of experience preferably gained in Hospitals & Healthcare, Insurance, Telecommunication, Finance, Banking and other regulated service-driven markets in well-established big-scaled organizations

Proven track record as General Manager or Assistant General Manager with robust commercial, operational and financial know-how needed

Business acumen, entrepreneurial, creative, challenge-seeker, resilient, proactive, result-oriented leader coupled with strong communication and representational skills, able to effectively interact with different levels

Solid team management experience is a must

Having a digital mindset, good technology literacy is important

Management consultancy/big four background would bring an advantage

Fluency in English is a must

### **What's on Offer**

Professional will have the chance to lead a well-rooted healthcare institution brand which has an important legacy in the market and be closely working with a Board of Directors that wholeheartedly believes in the value of this role

Visibility/impact with authority and responsibility

Professional will be able to create her/his own management team

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