

Global Technology Procurement Executive

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Company: Gorillas

Location: İstanbul

Category: other-general

Were Getir, the pioneers of super fast delivery. Our founding idea: Groceries in minutes, delivered to your door through our app. Now offering more delivery models across different locations, our goals are made possible by our one-of-a-kind business model with our unique technology at its core.

We know that our global ambitions can only be accomplished with exceptional people, and that is where you come in. Our rapidly growing environment is the perfect opportunity to take initiative and create your legacy.

What Youll Be Doing?

Manage Technology Services and Tools sourcing processes by being a member of Global Indirect Procurement Team

Work closely with IT, Technology and Product Teams, create potential synergies and alternative solutions in order to create significant impact

Develop category management and sourcing strategies to capture cost reduction/synergy while maximizing quality, speed and scalability

Consolidate spend across the company to capture buying power with key suppliers

Procure and Manage service contracts, such as software as a service (SaaS), software licensing, outsourcing services and consultancies, etc.

Facilitate ongoing contract and purchasing administration, including contract renewals and execute new purchase requests

Use the full range of procurement tools and processes for identification and delivery of cost improvement opportunities

Lead negotiations and be responsible for completion of contracts with global strategic and preferred suppliers to maximize benefits

Be responsible for purchasing hardware, hardware services and selling unused hardware

Understand and monitor current commodity market conditions/trends, developing technologies, supplier capacity/ capability, product knowledge, customer requirements and supply/demand challenges.

Collaborate with internal/ external stakeholders to meet current needs and explore opportunities for mutual benefits and potential innovations

Support the requester by presenting options for their solutions by searching the market, setting up demos and arranging POCs, whilst also negotiating the best deal possible for Getir.

What Youll Bring?

Bachelors Degree in Supply Chain, Business, Finance, Logistics other relevant field from well-known universities

At least 3 years of progressive Global software purchasing experience, a year of management experience preferred

Ability to help build and present business cases to senior leadership

Desire to identify opportunities for cost efficiencies in Software and Tools Procurement, globally

Understanding of RFI and RFP processes

Strong negotiation, and contract management skills; including an understanding of contractual terms and conditions and risk mitigation

Understanding the needs of compliant purchasing behaviors and the ability to work with Legal teams on assuring those aspects

Excellent level of English

Passionate for working in dynamic startup environment

High ownership to complete complex projects with multiple stakeholder setup

Comfortable with numbers, good analytical skills enabling to make analysis without getting lost in details

Willingness to dive deep into problems and data to develop solutions

CIPS or MCIPS experience is strongly preferred but not essential

You as a Getirian

You are a good person first, everything else is secondary. You are a champion of growth, and actively strive to be the best version of you, for yourself and your team. You value diversity, and embrace ideas over hierarchy. You aren't afraid to learn and re-learn at Getir speed. You are an initiator, in charge of your own story and your legacy.

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