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## Group & Agency Sales Executive

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Company: Accor

Location: Eyüpsultan

Category: other-general

### Company Description

Why should I work with Accor?

Do what you love, care about the world, dare to challenge!

### Job Description

Group & Agency Sales Representative - Mövenpick Hotel Istanbul Golden Horn We are looking for **a Group & Agency Sales Representative**

to be assigned to Mövenpick Hotel Istanbul Golden Horn, our 5-star hotel within the International Accor Hotels . This position will help our hotel achieve its sales targets and play an important role in ensuring guest satisfaction. Duties and Responsibilities: - Managing and developing group and agency sales - Identifying new business opportunities and maintaining existing customer relationships - Developing and implementing strategies to achieve sales targets - Understanding customer needs and providing solutions to meet these needs - Preparing and presenting sales reports - Market Monitor trends and competitor activities.

### Qualifications

- Graduated from Tourism and Hotel Management departments,
- Experienced in the Sales Departments of international hotels,

- Preferably able to speak, write and understand English at a good level,
- Developed organizational and planning skills, - Adopted working with a focus on guest satisfaction,
- Likes teamwork,
- Opera package As

Mövenpick Hotel Istanbul Golden Horn, we are determined to support the career goals of our employees and offer them opportunities to grow .

If you are aiming to make a career in the hotel industry and have the above qualifications, we look forward to meeting you.

#### Additional Information

Your team and your work environment: We support you to grow and learn every day, making sure our work brings purpose to your life, so you can continue to discover Accor's limitless possibilities during your journey with us.

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