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Growth Business Developer | Turkey

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Company: BingX

Location: Turkey

Category: other-general

Founded in 2018, BingX is a leading cryptocurrency exchange, serving over 5 million users worldwide. BingX offers diversified products and services, including spot, derivatives, copy trading, and asset management – all designed for the evolving needs of users, from beginners to professionals.

BingX is committed to providing a trustworthy platform that empowers users with innovative tools and features to elevate their trading proficiency.

About BingX

A leading crypto exchange.

More than 10 million registered users worldwide.

750+ spot trading currencies and 400+ futures targets.

17,000+ elite traders, with 600 million+ cumulative copy trading orders.

Top ranking exchange on CoinMarketCap and CoinGecko.

We aim to build a gateway for the next billion crypto users.

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Our current vacancy | Full-time | Long-term | REMOTE

We're looking for Growth Business Development Manager/Country Manager in various countries and regions, including Malaysia, Italy, Saudi Arabia, UAE, Egypt, France, Brazil, Portugal, South Korea, Japan, Russia, Turkey, Germany, Ukraine, and English-speaking countries, the Middle East.

As a Growth BD, you will be pivotal in building partnerships with influential figures and driving business growth in these exciting markets.

Responsibilities

Formulate business development plans, and assist the team in completing the introduction, negotiation, cooperation and signing of business cooperation projects

Contact, negotiate and close profitable deals with potential KOL

Support KOL and design special campaigns to increase KOL trading volume

Build partnerships with key opinion leaders or crypto projects, promote cooperation with each other

Conduct research to identify new markets and customer needs

Build long-term relationships with new and existing KOL/clients

Requirements and skills

1-5 years of proven working experience as a business development manager or a relevant role

Experience in channel development, market development

A deep understanding of crypto markets is a plus

Proficiency in English and local language (Turkish)

Working at BingX

Be part of the future of finance technology and achieve meaningful goal

Great career development in fast-growing company

Market competitive salary

Fully remote / work from home

Follow your local vacation and other benefits

Professional development

Join an international and diversified team

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