

## Hemato-Onco Business Unit Director

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Company: Astellas Pharma Inc.

Location: Turkey

Category: other-general

**Description** Hemato-Onco Business Unit Director About Astellas: At Astellas we can offer an inspiring place to work and a chance to make your mark in doing good for others. Our expertise, science and technology make us a pharma company. Our open and progressive culture is what makes us Astellas. It's a culture of doing good for others and contributing to a sustainable society. Delivering meaningful differences for patients is our driving force. We all have a significant opportunity to make that difference, working locally in the areas we know best, whilst drawing inspiration from the different insights and expertise we have access to globally and from our innovative, external partners. Our global vision for Patient Centricity is to support the development of innovative health solutions through a deep understanding of the patient experience. At Astellas, Patient Centricity isn't a buzzword - it's a guiding principle for action. We believe all staff have a role to play in creating a patient-centric culture and integrating an awareness of the patient into our everyday working practices, regardless of our role, team or division. Our ethos is underpinned by the Astellas Way, comprising five core values: patient focus; ownership; results; openness and integrity. We are proud to offer an inclusive and respectful working environment that fosters collaboration and ownership. Our aspiration is to bring the best brains together, to provide them with world-leading tools and resources and a unique structure that fosters real agility and entrepreneurial spirit. About this role: Embark on a transformative leadership journey as the Business Unit Director at Astellas Pharmaceuticals in Istanbul, Turkey. In this influential role, you will take the helm of the Oncology & Hematology Business Unit, guiding its strategic vision and becoming an integral part of the Astellas Turkey Leadership Team. Astellas is a

pioneering force in healthcare, dedicated to advancing patient well-being through innovative therapies and unwavering commitment. This opportunity allows you to shape the future of healthcare in a dynamic and culturally rich environment. As Business Unit Director, you will assume leadership of the Oncology & Hematology Business Unit and be part of Astellas Turkey Leadership Team. Your pivotal role involves crafting a strategic roadmap that aligns with Astellas' global vision, identifying market opportunities, fostering vital partnerships, and leading high-performing teams to meet ambitious targets. Your proven leadership skills, deep pharmaceutical industry knowledge, and a proactive mindset will be invaluable assets as you lead the charge for healthcare excellence. Join us in elevating the standards of patient care and making a meaningful impact on lives worldwide.

**Hybrid Working:**At Astellas we recognize the importance of balancing your work and home life, so we offer a hybrid working solution allowing time to connect with colleagues in person at the office alongside the flexibility to work from home; optimizing the most productive work environment for you to succeed and deliver.

In this role, you will:

Develop a comprehensive strategic roadmap for the business unit that aligns with regional and global Astellas vision.

Identify market opportunities and localization needs to align with unique market conditions of the country

Cultivate strong partnerships with internal and external stakeholders to drive success

Lead commercial teams fostering a positive work environment and inspiring teams to achieve ambitious targets

**Essential Knowledge & Experience:**

Proven experience in managing managers and leading big teams in sales and marketing functions

Business Acumen and strong understanding of pharma industry

Positive and self-starting mindset

Solid leadership experience in pharma industry

Fluent in written and verbal business English

Preferred Experience:

Willingness to enhance personal selling and communication skills.

Education:

Bachelor's degree or equivalent

Additional information:

This is a permanent full-time position

Position is based in Istanbul, Turkey.

This position follows our hybrid working model. Role requires a flexible blend of home and office work in line with business needs. Candidates must be located within a commutable distance of the office.

We are an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, colour, religion, sex, national origin, disability status, protected veteran status, or any other characteristic protected by law.

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