

## Key Account Manager

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Company: Michael Page

Location: Istanbul

Category: other-general

Eklendi 27/12/2023

Working in leading global company

Great career opportunity as a Key Account Manager

### Müşterimiz Hakkında

Our business partner is a leading company in the production of world-class clamps and fasteners, has taken its place among the leading companies in the production of clamps and fasteners all over the world by adopting advanced technology and innovation-based production models and continuing its investments without slowing down.

### İş Tanımı

University Bachelor's degree;

Having experience in sales and business development processes, who want to develop their career in this field;

Preferably with experience in the automotive sector;

Advanced level of spoken and written English language skills (English interview will be conducted);

Developed communication skills, confident in relationship development and representation skills;

Adopted a customer-oriented working approach;

Successful in team work, open to development;

Preferably able to use SAP and MS Office programmes at a good level;

Residing / will be able to reside in Istanbul Anatolian Side or Kocaeli- Gebze / Darica region.

### **Aradığımız Profil**

Continuous monitoring of the automotive sector;

Managing the deal and sales processes of existing key customers;

Researching potential customers and identifying their needs;

Contributing to the selection of the most appropriate product;

Preparation and presentation of the offer;

Identifying target customers in the automotive market;

Preparation and timely submission of necessary management reports on targeted markets and customers.

### **Teklif Edilenler**

Great career opportunity as a Key Account Manager in the industry of clamps and fasteners all over the world. Working on account management in international markets.

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