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Market Development Specialist-Fair&Exhibitions(*)

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Company: DB Schenker Arkas

Location: Turkey

Category: other-general

Job description

Identifies domestic/foreign fairparticipants.

Explains the operation process and workflowto the customers.

Provides lists and reports regarding fairs

Informs the fair participants to theoperation side and ensures the giving of the offers.

Follows the results of the bids.

Visits the customers in his/her region andestablishes warm relations with the customers and bridges the operationand the customers.

Bachelor's Degree (Commercial Sciences,Economics and Administrative Sciences is preferred)

Min 2 years fair logistics and salesexperience

MS Office Programs user experience

Good command of written and spoken English

Fair transport legislation knowledge

Based in İstanbul

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