

Turkey Jobs Expertini®

Market Team Manager - Istanbul

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Company: Booking.com

Location: İstanbul

Category: other-general

Responsibilities:

You'll lead and develop a team of experienced account managers and executives to achieve both team and individual objectives

Driving the development of team members, using frameworks and tools to empower the team

Maintain positive relationships with our most high-value partners to achieve targets and growth

Participate in various partner events with the objective to support business results.

Being the market authority on the industry by understanding the spectrum of the competitors and the landscape of partners

Reviewing team targets' pace to ensure meeting business goals by guiding and mentoring the team in planning and prioritizing

Being the authority on the operational side to drive efficiency and effectiveness

Role Qualifications and Requirements:

Solution oriented and result-driven with 3-5 years previous experience in a similar position

Strong work ethic; self-directed and resourceful

Proven track record of leading cross-functional teams in an international environment

Proactive, flexible and capable of working independently as well as managing a team

Analytical skills

Excellent commercial skills

Excellent interpersonal skills

Ability to multitask & flexible demeanour

Proficient in English and Turkish

Travel for work to the market for up to 50% of the time

This is a hybrid role that must be based in Istanbul (two to three days spent in our fantastic office in central Istanbul, others could be remote and/or working in clients' locations - depending on the market needs)

Benefits & Perks: Global Impact<https://careers.booking.com/our-benefits/>

Booking.com's Total Rewards Philosophy is not only about compensation but also about benefits. Our Total Rewards are striven to make it easier for you to experience all that life has to offer—all the messy, beautiful, and joyful bits—on your terms. So you can focus on what really matters. We offer competitive compensation as well as thoughtful, valuable, and even fun benefits.

#ThinkInclusion: Wellbeing & Inclusion at Booking.com:

<https://careers.booking.com/inclusion-wellbeing/>

Directly linked to our mission to make it easier for everyone to experience the world, Inclusion, Diversity, Belonging, Wellbeing and Volunteering (IDBWW) have been a core part of our company culture since day one. This ongoing journey starts with our very own employees, who represent over 140 nationalities and a wide range of ethnic and social backgrounds, genders and sexual orientations.

Take it from our Chief People Officer, Paulo Pisano: "At Booking.com, the diversity of our people doesn't just build an outstanding workplace, it also builds a better and more inclusive travel experience for everyone. Inclusion is at the heart of everything we do. It's a place where you can make your mark and have a real impact in travel and tech.

Pre-Employment Screening:

If your application is successful, your personal data may be used for a pre-employment screening check by a third party as permitted by applicable law. Depending on the vacancy and applicable law, a pre-employment screening may include employment history, education and other information (such as media information) that may be necessary for determining your qualifications and suitability for the position.

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