

Mobility Aftermarket - Sales Türkiye Braking Systems Field Responsible

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Company: Bosch

Location: İstanbul

Category: other-general

Job Description

Responsible for product promotions, especially at the 2nd and 3rd commercial level in the braking product group.

Planning the visits to the people who are responsible for a certain region in Türkiye and decide to purchase the braking product group in the relevant provinces based on the vehicle population (intermediates, retailers and workshops)

Providing information about market and product information to the relevant product group manager

Providing competitive and technical information about products

Efficient transfer of product-related complaints to the organization

It helps the dealers and the organization in the after-sales processes, especially in the warranty processes.

Qualifications

A bachelor's degree or similar studies in preferably in engineering, business, marketing, or a comparable degree

Structured and independent working style along with the intrinsic motivation to make things happen

Build strong long-term relationships with 2nd and 3rd trade level customers (intermediates, retailers and workshops)

Proactive, solution, process and result oriented, self-motivated

Have a valid driving license and no restriction for domestic travel (> %90 of working hours)

Excellent level of IT tools usage skills (MS Office applications,..)

No military obligation for male candidates

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