

Multi Country Supply Chain Head CHC

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Company: Sanofi

Location: İstanbul

Category: other-general

Job title :

JOB PURPOSE

To proactively lead and improve the CHC Supply Chain activities in Partner Market in AMET Zone, ensuring continuous product supply to meet market demands through accurate IBP Process, Distributor, and stakeholder management

KEY ACCOUNTABILITIES / RESPONSIBILITIES

Supply Chain:

Act as business partner working closely with the external distributor, IA and Commercial on bridging supply with demand

Lead IBP process and DRP in planning tools and validate net demand to ensure goods availability for sales to customers in line with stock policy and forecasts provided by the external distributor for a 36 month horizon

Organize and smooth the stock transfer from Global DC to the external partner

Working cross functionally track SI, PSO and SIT

Work cross functionally to support the business in budgeting exercise

Collect all necessary information to predict accurate Landing.

Support master data maintenance in supply chain tools

Support dynamic data maintenance in tools (stock, sales, transit ...) on behalf of the external

distributor

Timely communication in case of any shortage or risk of supply.

Liaise with regulatory team to support new launches, switch of products, change of production sites....

Liaise with customer service teams and distribution center for solving blocking points with stakeholders

Liaise with the distributor to align their forecast to our targets.

Analyze and report on assigned KPIs and take corrective action to improve them if necessary.

Support continuous improvement efforts for own and related functions.

Lead strategic SC projects for the Zone/region.

Compliance:

Ensure all supply contracts comply with relevant Acts, legal demand and ethical standards.

Regularly update SOPs and internal procedures to ensure adherence across the organization.

Health, Safety and Environment:

Identify and correct unsafe conditions or behaviors and immediately notify any serious incidents

Promote / role model healthy and safe workplace environment and policy in distribution centers, warehouses, distributors, office.

JOB-HOLDER REQUIREMENTS

Qualifications:

Degree in engineering, logistics or business administration

APICS CPIM Certification or PMP Certification will be an added advantage.

Experience & knowledge:

Minimum 5 years in supply chain planning

Pharmaceutical or FMCG industry experience – a plus

PC literate and proficient in demand management systems and planning processes

Analytics skills required (Qlicksense, Excel, Power BI, SAP, iSHIFT)

Languages:

Fluent in English

Good to have an French language speaker

Skills:

Decision making skills

Well organized with excellent planning abilities

Take Accountability and self motivated

Able to manage Crisis with complex environment

Flexibility and ability to work under stress.

Customer Mindset

Able to lead cross functional teams

Pursue , discover

Better is out there. Better medications, better outcomes, better science. But progress doesn't happen without people – people from different backgrounds, in different locations, doing different roles, all united by one thing: a desire to make miracles happen. So, let's be those people.

At Sanofi, we provide equal opportunities to all regardless of race, colour, ancestry, religion, sex, national origin, sexual orientation, age, citizenship, marital status, ability or gender identity.

Watch our and check out our Diversity Equity and Inclusion actions at !

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