

Nordmann Turkey: Technical Sales & Product Manager (f/m/d) Plastics & Rubber

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Company: NORDMANN

Location: Turkey

Category: other-general

Nordmann– is a leading multinational company in the field of chemical distribution with a staff of over 500 employees. At Nordmann, we believe in openness, respect, human kindness and working together in a spirit of trust – and these values are embedded in our corporate culture. For our team in Istanbul we are currently looking for a

Technical Sales & Product Manager (f/m/d) Rubber

Your tasks

Sales and product management of raw chemicals

Providing technical and commercial support to customers

New customer acquisition

Planning, monitoring and achievement of own sales targets

Identifying new and promising raw materials and product applications

Connecting raw material suppliers and customers from around the globe

Monitoring market developments; design and implementation of market-oriented strategies.

Your profile

The requirement to have experience in raw materials sales for Plastics

Degree in a relevant field, preferably within chemistry/chemical engineering or polymers as a

base

Ambitious results-oriented team player with good interpersonal skills, entrepreneurial, self-motivated and perform with a high level of independence

Ability to negotiate and take decisions

Desire to understand the needs of customers and develop customer relationships in the long term

Good organizing and coordinating skills

Ability to adapt to new requirements and have a flexible approach to work

Excellent communication, coordination and teamwork skills

Ability to travel regularly within principle market areas

Fluency in both written and spoken English.

What we offer

An exciting position in an internationally growing business. As a family-owned company, we value a team-oriented environment and are committed to providing our staff with a competitive pay and benefits package whilst supporting your personal and professional development with role related training opportunities, as well as offer you the chance to take the next steps in your career.

We look forward to receiving your application !

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