

# Turkey Jobs Expertini®

## OEM Account Manager

[Apply Now](#)

Company: Siemens Sanayi ve Ticaret Anonim Sirketi

Location: İstanbul

Category: other-general

For our SI EP OEM Sales Channel we are looking for a OEM Account Manager who will be located in Istanbul and work in different cities of Turkey. This role will be responsible for Sales of Industrial Products, Systems and Services by creating and developing long term customer relations, understanding and analyzing the customer needs, increasing the market share and customer satisfaction.

### **Whatpart will you play?**

- Conduct sales activities at customer premises
- Establish excellent long term customer relations both in technical management and top management
- Understand and analyze the customer needs, increase the market share and customer satisfaction
- Present and negotiate the offers
- Contribute to the marketing plan and activities (fairs, campaigns etc.)
- Supply creative feedbacks to increase quality of the sales and marketing operations and processes
- Compliant with regulations and company policies

### **Whatyou need to make real what matters.**

- Bachelor's degree in Electrical, Electronics, Control Engineering
- Minimum 3 years of experience in industrial Sales
- Excellent command of English
- Very good knowledge in Sales of Low voltage products

- Technical understanding of Industrial Automation and Drive Technologies
- Analytical thinking, decision making, change orientation and good communication skills

### **What we offer**

Speak up Culture

Respectful Workplace

Being part of a global work environment

Attractive remuneration package

Excellent recognition tools providing spot awards

Learning & Development opportunities for both personal and professional growth

Leave days for parents and a variety of flexible working models that allow time off for yourself and your family

Creche allowance for mothers

Share matching programs to become a shareholder of Siemens AG

Remote working and remote living flexibility only for relevant positions

Find more benefits

Individual benefits are adapted to meet local legal regulations, the requirements of different job profiles, locations, and individual preferences.

**As Siemens we believe physical barriers are not related to potential. Only the potential matters to us. Therefore, we look forward to receive applications of candidates with physical barriers and chronic illnesses. We support healthy relationships between candidates with barriers and their colleagues because we believe we can create differences together.**

**Siemens is dedicated to quality, equality, and valuing diversity and we welcome applications that reflect the diversity of the communities within which we work. We are looking forward to receiving your online application. Please ensure you complete all areas of the application form to the best of your ability as we will use the data to review your suitability to the role.**

Please find more information from our web site:

## Contact

If you need more information please don't hesitate to contact us.

+90 216 459 20 00

[Apply Now](#)

## Cross References and Citations:

1. OEM Account Manager [ManchesterjobsearchJobs İstanbul Manchesterjobsearch](#)
2. OEM Account Manager [Biologyjobs Jobs İstanbul Biologyjobs](#)
3. OEM Account Manager [Tutorjobs Jobs İstanbul Tutorjobs](#)
4. OEM Account Manager [Realestatejobsnearme Jobs İstanbul Realestatejobsnearme](#)
5. OEM Account Manager [Visualcontentcareeropportunities Jobs İstanbul Visualcontentcareeropportunities](#)
6. OEM Account Manager [Cloudjobsnearme Jobs İstanbul Cloudjobsnearme](#)
7. OEM Account Manager [Neurologistjobs Jobs İstanbul Neurologistjobs](#)
8. OEM Account Manager [Courtjobs Jobs İstanbul Courtjobs](#)
9. OEM Account Manager [AnesthesiologistjobsJobs İstanbul Anesthesiologistjobs](#)
10. OEM Account Manager [Journalistjobs Jobs İstanbul Journalistjobs](#)
11. OEM Account Manager [AtlantajobsearchJobs İstanbul Atlantajobsearch](#)
12. OEM Account Manager [CopenhagenjobsJobs İstanbul Copenhagenjobs](#)
13. OEM Account Manager [TextilejobsJobs İstanbul Textilejobs](#)
14. OEM Account Manager [TechcompanyjobfinderJobs İstanbul Techcompanyjobfinder](#)
15. OEM Account Manager [StartupjobsnearmeJobs İstanbul Startupjobsnearme](#)
16. OEM Account Manager [Newzealandjobs Jobs İstanbul Newzealandjobs](#)
17. OEM Account Manager [Androidjobs Jobs İstanbul Androidjobs](#)
18. OEM Account Manager [Respiratorytherapistjobs Jobs İstanbul Respiratorytherapistjobs](#)

19. Oem account manager Jobs İstanbul ↗
20. AMP Version of Oem account manager ↗
21. Oem account manager İstanbul Jobs ↗
22. Oem account manager Jobs İstanbul ↗
23. Oem account manager Job Search ↗
24. Oem account manager Search ↗
25. Oem account manager Find Jobs ↗

Source: <https://tr.expertini.com/jobs/job/oem-account-manager-istanbul-siemens-sanayi-ve-ti-9dd1bd69b0/>

Generated on: 2024-05-02 by Expertini.Com