

Turkey Jobs Expertini®

Offline sales staff

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Company: Zhiweigao Electronic Technology Co., Ltd.

Location: Turkey

Category: other-general

Zhiweigao Electronic Technology Co., Ltd. We are an auto parts manufacturer from mainland China

The Role

You will be responsible for :

Identifying opportunities for new business development through following up on leads and conducting research on target clients.

New business generation by meeting potential clients to understand needs and providing relevant solutions.

Managing the sales process to close new business opportunities.

Building strong relationships with the existing portfolio of clients.

Meeting and exceeding weekly and monthly activity and revenue targets.

Ideal Profile

You have at least 1 year experience within a B2B Sales / Account Executive role, ideally within the Automotive industry.

You possess excellent interpersonal as well as written and verbal communication skills.

You are a strong networker & relationship builder

You possess strong analytical skills and are comfortable dealing with numerical data

You are adaptable and thrive in changing environments

What's on Offer?

A role that offers a breadth of learning opportunities

Fantastic work culture

Opportunity to make a positive impact

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