

Turkey Jobs Expertini®

Product and Yield Executive

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Company: MTS Globe Turkey

Location: Antalya

Category: other-general

MTS Globe Turkey

MTS Globe is the biggest independently owned incoming company in Europe. Our network includes 65 destination offices in 19 countries in and around the Mediterranean Sea, the Atlantic Ocean, Northern Africa, the Black Sea, the Arabian Gulf and Mexico's Caribbean Coast. Since its foundation in 1967, MTS Globe has built up a strong market presence in 27 source markets in Europe and North America. It serves over 5,3 million customers with 27 million overnights per year in over 10.000 hotels. 250 clients have chosen MTS Globe as their preferred destination partner. They enjoy a superior degree of satisfaction because of reliable and high service levels, as well as customized solutions, advanced technological integrations, individual attention to each customer, best quality-price ratios due to large purchasing volumes and synergies based on a strong international network. 900 employees from 25 nationalities, a strong team of local shareholder partners, combined with central experts for operational, commercial and technological support to ensure a superior value for all MTS Globe clients. The MTS Globe vision is to continue expanding the network and create new business models in a continuously changing distribution environment. An expansion based on satisfied clients, true partnerships with customers as well as hotel suppliers, and visionary IT solutions.

Job description

We are looking for a Product and Yield Executive to join our Product & Yield team in Türkiye. The role will report to the Product & Reservation Manager and must be a team player who will ensure that the requests from the hotels and contracting team are managed.

Main responsibilities :

Work in an end-to-end process to load contracts correctly and reflect in our distribution channels & tour operators in terms of availability, rates & content.

Maintenance of the information in our system.

Loading of rates and offers

Application of contract modifications.

Follow up on the loaded contracts together with the Contracts Manager.

Requirements

Minimum 2 year experience in similar position.

High English level, other languages will be a plus

Degree in Tourism or similar.

Good knowledge of Excel and Outlook.

Able to work properly with IT Systems and adapt quickly to our inhouse operation system.

Military service completed.

Advanced English in reading, writing & speaking.

Based in Antalya.

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