Turkey Jobs Expertini®

Project Sales Engineer (Building Materials)

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Company: Michael Page Location: İstanbul Category: other-general

 Manages relations with construction companies, architects, projects companies, and investors in his/her area of responsibility;

 Provides consultant sales services to customers during all projects phase, from planning to implementation;

- Coordinates the quotations with the main office;
- Follows up competitors activities and product/price strategies;
- Follows deliveries and payments for his/her projects;
- Manages site relations during the project and facilitate repetitive sales in construction sites;
- Reporting to Sales Director.

Array

Proficiency in English;

• At least 3 years' experience in direct project sales (with connection to general contractors, investors, etc.) environment with the knowledge of commercial routines;

- Graduated preferably from Civil/Mechanical/Environmental Engineering;
- Ability to analyze, calculate, and report;
- Good communication skills both in writing and speaking, especially in front of the customers;
- Strong team player with result oriented approach;
- Proficiency in reading CAD drawing and MS Office applications;
- Active driving license;
- Completed military service for male candidates.

Our client is one of the leading global Watertech companies. For their future development plans we are looking for a Senior Sales Engineer!

Global career opportunities, extensive training and a competitive benefits package.

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