

# Turkey Jobs Expertini®

## Project Sales Engineer (f/m/d)

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Company: EagleBurgmann

Location: İstanbul

Category: other-general

### Responsibilities

Secure strategic international projects in order to ensure long-term growth and profitability by increasing market share on a global basis,

Coordinating all international project related activities in the Pre-EPC and Quotation Phase of a project,

Responsible for the customer relationship with end-user project teams outside the end-user country, in general for engineering contractors (Per-Feed, FEED, PMC and EPC) as well as contacts to OEM salesonly offices to ensure these important projects,

To ensure that products are listed and ideally preferred of specified in client project documentation for selected projects,

Attend and support client and internal project meetings,

Visits, presentations and seminars at engineering companies, OEM's and end users in cooperation with regional sales organizations.

### Qualifications

University degree in Engineering (any mechanics discipline is acceptable),

At least +3 years experience in a similar position with machine elements preferably, service for rotating equipment,

Experience in handling projects in an international environment, (knowledge of hydraulic sealing technology is an advantage),

Good knowledge of English is essential,

Strong communication skills and team-oriented.

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