

Turkey Jobs Expertini®

Projektmanager:in Sales - Internationale Beratung-İSTANBUL

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Company: Michael Page

Location: Istanbul

Category: other-general

Tarihinde güncellendi 25/03/2024

Global and Leader Company

Career Progression

Müşterimiz Hakkında

At the heart of PageGroup's business are the thousands of people's lives we change, the outstanding service we provide to our clients and candidates and the exciting opportunities within our offices all over the world. We're proud to set the standard in the recruitment profession - our specialist service with a personal touch is how we change lives for people through creating opportunity to reach potential.

PageGroup was established in the UK in 1976. We're now a FTSE 250 organization with operations in 36 countries, providing recruitment services and career opportunities at a local regional and global level. In Istanbul, our Shared Services Centre regroups positions to support our operations in Europe and globally.

İş Tanımı

* In your position as a Sales Consultant you will build a high potential network of customers in your region in the field of finance and accounting

* You work in international teams to find suitable solutions for our medium-sized and multinational customers

* For our business partners you are the key to success - by helping them build the optimal team within their company.

* For us you are a true profit to our company- because you build new business relationships with business partners but also maintain those which already exist.

* For you, you are the best version of yourself - by performing on the pitches, by continuously improving your business and therefore making an impact day by day

Aradığımız Profil

As a Sales Consultant you want to prove it - during the acquisition process you show perseverance, empathy and communication skills.

You work frequently with your recruitment pendant in Germany to close deals.

You are fluent in German and English, and you feel confident in working with German customers.

You convince potential customers in telephone and personal (most of the times virtual) conversations, with

the goal of establishing a sustainable business relationship

You understand the company in its strategy, organization structure, its culture and business-model, so that they trust you and work with you.

Your previous experience in Sales in B2B give you crucial insights and help you understand what your business partner really needs

You have empathy for your business partners and are there for them if they need you.

Working together and celebrating success with others is something you enjoy.

Teklif Edilenler

Experience in a very multinational environment in a vibrant city of Istanbul where two

continents meet and

pioneer in a rapidly growing organization

Great office location

Competitive compensation and benefits package

Various well-being activity options

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