

## Railway Forwarder/Business Development Manager

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Company: AsstrA

Location: Istanbul

Category: other-general

## Railway Forwarder/Business Development Manager

AsstrA is an ambitious team of 27 countries. More than 1,300 employees work in Europe, CIS countries, Asia and the USA. For more than 25 years, AsstrA has been offering a full range of transport and logistics services: road, sea, rail, air and intermodal transportation, customs services, cargo insurance. With the rapid development of the business and the opening of new offices in Europe and Asia, we offer you excellent opportunities to build a successful career, improve or acquire new logistics competencies.

### **Responsibilities:**

Development of a new product (railway transportation) for Istanbul office

Building interaction with key carriers in the country, region

Development of new suppliers

Monitoring of carrying capacity

Participation in quotes

Transportation safety control

Dissemination of information about our most competitive destinations and rates within the company

### **Skills/Qualifications:**

Experience in providing forwarding services by railway transport (more than 3 year)

Bachelor's degree

Foreign language – Turkish, English, Russian will be an advantage

Confident knowledge of PC (MS Office): Power Point, Excel

Good level of negotiation and presentation skills

Self-motivation and energy

Result-oriented mindset

**What We Offer:**

A central and peaceful location in World Trading Center, Istanbul/Yenibosna

Opportunity to join a fast growing organization where you can enrich your career and improve your skills

Modern, transparent and responsive management

The chance to grow and develop together (online professional courses)

Other regular benefits, including health insurance, transportation, etc.

“Birthday Party” – extra day off

Referral program “Refer a friend” and Idea contest

Swiss vacations for Best employees

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