

# Turkey Jobs Expertini®

## Revenue Analyst

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Company: Insider

Location: İstanbul

Category: other-general

Before jumping in on all the information about the role and what you can bring to the table, let us introduce ourselves real quick. **About us**Hi there! We are Insider, a B2B SaaS company that drives growth for its clients around the world. How are we achieving this? We are connecting data across channels, predicting future behavior with AI, and individualizing experiences from a single platform with the fastest time to value. We announced that we unlocked our unicorn status after our Series D round. We are backed by top-notch investors including Sequoia Capital, QIA, Riverwood, Endeavor Catalyst and trusted by 1000+ brands from high-growth startups to the most prestigious Fortune 500 companies such as Singapore Airlines, Virgin, Nestle, Nissan, Samsung, Lenovo, Puma, MediaMarkt, IKEA, Allianz, Santander, Dominos, Avon, CNN, and the list goes on. We are the #1 Leader everywhere! We are recognized as a leader in The Forrester Wave™ for Cross-Channel Campaign Management in Q3, 2021. We are also named a leader in 2021 Gartner® Magic Quadrant™ for Personalization Engines. But wait, there is more. For 21 quarters in a row, we've been ranked as a leader in G2 Mobile Marketing, Personalization, Customer Data Platform, and Customer Journey Analytics Grids. We are also proud to become one of the very few female-led B2B SaaS unicorns in the world. Behind all these achievements, there is an exceptionally talented and passionate team across 28 countries that moves fast and agile, creates cutting-edge products, and focuses on making an impact. If you want to join us in this journey, just keep reading. What are you looking for? A regular traditional company? A fun working environment? Well, we do have a fun working environment, and some other traditional stuff that you would expect from any normal company. But are they really what

you are looking for? Or are you looking for somewhere where you can actually do something & create an impact? Be part of a bigger purpose? Become something real, someone real. Startups are the art of the possible if you are a “real” believer, a learner, a challenger, a giver looking forward to betting on yourself, going out there, and conquering the world with your dedication & hard work.

**As a Revenue Analyst in Insider day in and day out you;**

will act as a revenue hero as managing monthly global invoicing through

will play an essential role in the monthly revenue and commission close procedures including preparing journal entries and supporting reconciliations

will coordinate with multiple departments to obtain transaction information, research reconciling items, and resolve issues

will maintain account balances including reconciling, researching and resolving all discrepancies

will maintain and optimize the level of collection and short payment terms with customers in order to ensure the end of month cash level,

will manage escalation and arbitration processes for cash collection.

**We want to hear from you if you;**

have a Bachelor’s degree in Finance, Business, Management, or other related fields

are a new grad, or have experience less than 2 years in similar roles.

are a data-junkie and number cruncher, passionate about digging into the numbers while having the ability to see the big picture

have familiarity with any accounting software, Microsoft Excel and/or Google Sheets

are a proactive and self-directed person, you take initiatives when necessary

love working in a multicultural environment, and has sufficient level of English to communicate effectively

are familiar with working closely and communicating effectively with internal and external stakeholders in a fast-paced, ever-growing and challenging startup environment

have an excellent command of English.

**While exporting our technology to the world, we offer you:**

This job is a hybrid.

Find a chance to work in an **international, diverse, and inclusive environment**

Be part of an industry that's shaping the future of customer experiences

Access and opportunity to be a part of different side projects depending on your interests

Access to many hard and soft skill trainings to help you improve and challenge yourself

Space to share your skills and even deliver pieces of training and workshops if you wish  
Free access to the exclusive platforms such as **Blinkist, Masterclass, and Spotify**

Chance to become a Shareowner with the **Shareowner System**

**Inclusive Private Health Insurance**

**Food ticket** to cover all the yummy food expenses monthly

The infamous team activities are bursting with fun. Check out:

No Dress Code!

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