

Turkey Jobs Expertini®

Revenue Executive

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Company: MTS Globe Turkey

Location: Antalya

Category: other-general

MTS Globe Turkey

MTS Globe is the biggest independently owned incoming company in Europe. Our network includes 65 destination offices in 19 countries in and around the Mediterranean Sea, the Atlantic Ocean, Northern Africa, the Black Sea, the Arabian Gulf and Mexico's Caribbean Coast. Since its foundation in 1967, MTS Globe has built up a strong market presence in 27 source markets in Europe and North America. It serves over 5,3 million customers with 27 million overnights per year in over 10.000 hotels. 250 clients have chosen MTS Globe as their preferred destination partner. They enjoy a superior degree of satisfaction because of reliable and high service levels, as well as customized solutions, advanced technological integrations, individual attention to each customer, best quality-price ratios due to large purchasing volumes and synergies based on a strong international network. 900 employees from 25 nationalities, a strong team of local shareholder partners, combined with central experts for operational, commercial and technological support to ensure a superior value for all MTS Globe clients. The MTS Globe vision is to continue expanding the network and create new business models in a continuously changing distribution environment. An expansion based on satisfied clients, true partnerships with customers as well as hotel suppliers, and visionary IT solutions.

Job description

MTS Globe Türkiye Ekibi profesyonel ekibi ile birlikte çalışmak üzere, Antalya'da bulunan Merkez Ofisimiz için, aşağıdaki nitelikleri taşıyan ekip arkadaşları arıyor.

İşin Tanımı

Konaklama operasyonlarının gelirlerinin takibi yapmak

Hedefler ve yapılan kontroller ışığında ilgili müdahaleleri yapmak.

Ön ödemeli, taktiksel ödeme yapılan ve diğer odak otellerin rekabet durumunu incelemek.

Diğer departmanlara raporlama ve analiz desteği vermek.

Partnerlerden gelen fiyat karşılaştırması yapmak, rekabetle ilgili mesajları yanıtlamak ve/veya ilgili departmanlarca yanıtlanması için gerekli dağıtım ve takibi yapmak.

Partnerlerden gelen toplu fiyat karşılaştırmalarının üzerinde çalışmak ve gerekli hallerde kontrat ve product departmanlarıyla paylaşarak gerekli müdahaleleri yapılmak.

Requirements

Genel Nitelikler

Product, Yield veya Revenue departmanlarında benzer pozisyonda minimum 2 yıl deneyimi olan

Turizm veya benzeri bölümlerden mezun olan,

İyi derecede Excel ve Outlook bilgisi olan. MS Power BI bilgisi tercih sebebi.

IT Sistemleri ile uyumlu çalışabilen ve şirket içi operasyonlara hızlı adapte olabilen.

İleri düzeyde İngilizce bilgisi (okuma, yazma ve konuşmada) ikinci yabancı dil tercih sebebi.

Antalya'da ikamet eden.

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