

Revenue Management Specialist

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Company: UPS

Location: İstanbul

Category: other-general

Job Description

We are looking for a Revenue Management Specialist to work at UPS-SCS.

Role;

Our team focuses on strategic revenue management, market analysis, and pricing strategies to drive profitable outcomes.

As a Revenue Management specialist, you'll play a pivotal role in developing and executing revenue strategies and policies for our European operations. You will administer revenue management compliance and measurement objectives. This role requires an organized, self-driven, and detail-oriented individual with strong analytical skills and the ability to transform data into actionable insights to guide decision-making processes.

Key Responsibilities:

Assist Revenue Management Strategies:

Maintain Pricing and Revenue Management system and ensure user training and support when appropriate.

Support the establishment of pricing guidelines and compliance objectives for the European market.

Contribute to the development and implementation of revenue management procedures and campaigns.

Data Analysis and Reporting:

Retrieve, analyze, and interpret shipment and revenue performance data to generate

actionable insights for internal stakeholders, including Sales, Pricing, Revenue Management, and Marketing groups.

Develop both standard and ad-hoc reports to assess business results and influence senior management decision-making.

Records and update methodology documentation for data retrieval and reporting processes, ensuring comprehensive documentation.

Why Join Us:

This role offers a unique opportunity to gain hands-on experience in revenue management, market analysis, and pricing strategies within a dynamic and supportive team environment. You'll have the chance to contribute to impactful projects while developing your skills in a challenging and rewarding industry.

Employee Type:

Permanent

UPS is committed to providing a workplace free of discrimination, harassment, and retaliation.

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