

Turkey Jobs Expertini®

Sales Accounting Manager

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Company: PepsiCo

Location: İstanbul

Category: other-general

Overview

Are you ready to explore PepsiCo and be part of this iconic multinational?

PepsiCo's strength is its people. Around the world, we're working hard to give people the tastes they crave and the nutrition they need. We dream globally and act locally, constantly innovating to sustain our planet, our people, our communities, and our business practices for winning together. We are committed to Performance with Purpose; pushing to be best and fully committed to the people we share the planet with.

Seize the day for real life on the job Learning? Enjoy some flexibility that will ensure you are balancing your personal and professional life?

Our employees are at the heart of PepsiCo. Through the Company's dedication to Talent Sustainability, we continue to support the development of employees.

We are looking for a Sales Accounting Manager to join our Finance team in Istanbul. Directly report to Acctg Ops Sr Manager.

A Space to Be You

PepsiCo is an equal opportunity employer. We are committed to providing an accessible, inclusive, open and welcoming workplace environment for people with different abilities, backgrounds, lifestyles, sexual orientation, gender identity, needs and expectations, helping all individuals to make the most of their professional potential.

Responsibilities

Responsible for timely and accurate reporting of financial statements in accordance with local requirements, US GAAP and PepsiCo reporting rules for Traditional Trade (TT) Channel.

Ensure that traditional trade operations are compatible with S2C (sales to collection) process.

Ensure accounting process for tradition trade are completed in a timely and accurate manner.

Perform distributor sales invoicing process and ensure that invoices are delivered to customers.

Ensure distributor allowances are calculated in system accurately on a timely manner.

Distributor invoices are received and booked on time. Monitoring Pepsell system closely.

Ensure that all TT accruals are booked in accordance with PepsiCo policies and procedures on time.

Ensure that distributor collections are received on time and booked accurately.

Ensure that distributor receivables are fully and accurately reflected in company receivables.

Ensure distributors reconciliations are completed quarterly.

Prepare TT DSO analysis at month end closing.

Analysis distributors' aging report and ensure that necessary actions are taken for timely collection.

Monitor collection performance and forecast closely and follow up invoice entries in order to accelerate cash flow.

Make TT Cash Flow variance explanations.

Contact/visit distributors in case of collection/reconciliation issues and ensure that problems are resolved on-site and on time.

Monitor e-invoice process and in case of problem fix portal issues to provide bookings are completed on time.

Deliver tax department reporting requirements on time and accurately.

Prepare BSR (balance sheet review) report and analysis for TT channel.

Participate finance TT related projects.

Participate internal and external audit process for TT operations, take and execute actions for audit recommendations, findings.

Stakeholder management, collaborate with Sales TT and sales strategy, Sales Finance and other control teams.

Fulfill monthly reporting requirements or other ad-hoc requests on time.

Qualifications

Bachelor of Accounting/Finance subject

Microsoft Office proficiency

Ability to work cross-functionally

Strong communication skills

High energy and strong curiosity for learning

Motivated to change and simplify processes

Deep understanding of financial management principles

Fluent in English & Turkish

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