

Sales Executive - Global Chemical Company, Chemicals

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Company: Michael Page

Location: Turkey

Category: other-general

Eklendi 08/11/2023

Good Career Opportunity

Leader Company in Chemical Sector

Müşterimiz Hakkında

Our client is a Singapore based trading company engaged in the business of polymers, chemicals, petrochemicals and textile raw materials.

URMPL is currently doing business in countries like India, Egypt, Kenya, Ethiopia and other countries. Company's turnover in the financial year 2022-23 is USD 376 million.

İş Tanımı

1. Identify buyers and sellers in the region.
2. Understand industry trends and report the same.
3. Promote the company and develop its presence in the region.
4. Required to work from a Co-working space.
5. Interacting with industry experts and develop relationship with them.

6. Timely follow ups with buyers for requirements.

7. Required to do documentation for all deals.

Aradığımız Profil

1. Bachelor's degree required.

3. Excellent communications skills. i.e. English and Local Language.

4. Motivated and target driven with demonstrated success in sales.

5. Daily reporting to management through MIS.

6. Timely response to all requirements and correspondence.

Teklif Edilenler

A good career opportunity.

If the affiliate sells more than 8fcl then they will be eligible for-profit sharing. They will be given 10% profit share of net margin on qty above 8 fcls.

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