

# Turkey Jobs Expertini®

## Sales Executive - Kahramanmaraş

[Apply Now](#)

Company: Vodafone

Location: Adana

Category: other-general

### Description

Your dream job does exist.

Discover it at Vodafone!

We are looking for an **Area Sales Executive-Kahramanmaraş.**

First things first: Our Brand.

Here are the key behaviours that help us bring our Spirit and Purpose to life:

- Earn customer loyalty: Small things do matter.
- Experiment, learn fast: Just take the chance.
- Create the future: That's possible.
- Get it done, together: It's up to each of us to make it happen.

Here, everyone can feel free to be themselves and express their ideas.

We are proud to have the most flexible #hybrid way of working in Turkey.

Together with your team, you can decide which days to come to the office depending on your work requirements.

Another favorite: Meeting-free afternoons! Every Friday, arrival of the noon means we can start to take it easy: spend time working on our personal development or catching up with our team. We call this #CumaKafası (Friday mood :)).

And yes we are Agile! The world is constantly changing. And we cannot afford not to!

Our journey began by simplifying our organizational model and transforming into a more agile structure that now we use extensively, especially in our development processes.

### **Why is this role really critical to us?**

Area Sales Executive have responsibility to ensure that Vodafone Sales Strategies are implemented by the shops and employees.

### **How will you spend your time at Vodafone?**

- To provide high quality service to current customers by distributors
- To manage, canalize and provide the distributors with high motivation by targets
- To announce the activities and promotions for customers to distributors accurately on time
- To Determine training needs in order to develop competency of distributors staff, accompany to salesmen regularly in fields, to make one-to-one coaching -Solve problems
- To support difficult, important and problematic customers by visits
- To provide coordination with other departments for support requests
- Checking the appropriateness of below mentioned items with respect to Vodafone standards  
Vodafone relations with distributor
- To determine strategies, prepare action plan, to take necessary action and precautions
- To control contracts prepared by sales channels
- To control distributors' Operation Quality, office environment and infrastructure delivery vans, salaries etc.
- To control and analyses route plans and visits of sales chanelles staffs.
- To start, sustain, pursue and report projects to develop
- To collect information about competitors activities, promotions and tariffs orderly / -To provide collaboration and compatibility with other departments
- To ensure the realisation of targets through the sales channels and distributor(s)
- Establishment of a strong distributor system for the region
- Identification of distributor's initial & additional investment requirements
- Follow-up and reporting of distributor profitability
- Having daily visit

### **You are just the person we've been looking for, if you have:**

- University degree
- Significant experience in a similar position
- People management experience

- Budgeting and reporting skills
- Driving license
- Min 5 years of experience in similar position (sector knowledge is an asset)
- MS Office Excel, Powerpoint.

Get to know us

If you want to know more about us and what we do, then visit our website:

Instagram:

Youtube:

This role has a #Hybrid working model

Wait for it: Our benefits!

We like to keep them flexible:

- Vflexy: Flexible Benefits Program
- Hybrid working kit
- Ergonomic kit allowance
- Digital meal voucher
- Flexible transportation allowance.
- Employee assistance hotline & counselling
- Comprehensive and flexible private health insurance
- Discounted price deals for wide range of products & services

Plus, plenty more to enjoy!

#LI-Hybrid

### **Data Privacy**

By applying for this job, you accept the Vodafone Privacy Policy. Please visit Privacy Policy web page at for further details.

[Apply Now](#)

## **Cross References and Citations:**

- 1. Sales Executive - Kahramanmaraş Findfreelancerjobs Jobs Adana Findfreelancerjobs ↗**
- 2. Sales Executive - Kahramanmaraş ExpertiniJobs Adana Expertini↗**
- 3. Sales Executive - Kahramanmaraş Searcheuropeanjobs Jobs Adana Searcheuropeanjobs ↗**
- 4. Sales Executive - Kahramanmaraş TollywoodjobsJobs Adana Tollywoodjobs↗**
- 5. Sales Executive - Kahramanmaraş Searchukjobs Jobs Adana Searchukjobs ↗**
- 6. Sales Executive - Kahramanmaraş Mechanicaljobs Jobs Adana Mechanicaljobs ↗**
- 7. Sales Executive - Kahramanmaraş ZoologyjobsJobs Adana Zoologyjobs↗**
- 8. Sales Executive - Kahramanmaraş Jeddahjobs Jobs Adana Jeddahjobs ↗**
- 9. Sales Executive - Kahramanmaraş BeauticianjobsJobs Adana Beauticianjobs↗**
- 10. Sales Executive - Kahramanmaraş HybridjobsJobs Adana Hybridjobs↗**
- 11. Sales Executive - Kahramanmaraş RomaniaajobsJobs Adana Romaniaajobs↗**
- 12. Sales Executive - Kahramanmaraş CiviljobsJobs Adana Civiljobs↗**
- 13. Sales Executive - Kahramanmaraş Tutorjobs Jobs Adana Tutorjobs ↗**
- 14. Sales Executive - Kahramanmaraş Videoplatformjoblistings Jobs Adana Videoplatformjoblistings ↗**
- 15. Sales Executive - Kahramanmaraş Veterinaryjobs Jobs Adana Veterinaryjobs ↗**
- 16. Sales Executive - Kahramanmaraş FishjobsJobs Adana Fishjobs↗**
- 17. Sales Executive - Kahramanmaraş Instrumentationjobs Jobs Adana Instrumentationjobs ↗**
- 18. Sales Executive - Kahramanmaraş Ridesharingindustryjobs Jobs Adana Ridesharingindustryjobs ↗**
- 19. Sales executive - kahramanmaraş Jobs Adana ↗**
- 20. AMP Version of Sales executive - kahramanmaraş ↗**
- 21. Sales executive - kahramanmaraş Adana Jobs ↗**
- 22. Sales executive - kahramanmaraş Jobs Adana ↗**
- 23. Sales executive - kahramanmaraş Job Search ↗**
- 24. Sales executive - kahramanmaraş Search ↗**
- 25. Sales executive - kahramanmaraş Find Jobs ↗**

Source: <https://tr.expertini.com/jobs/job/sales-executive-kahramanmaras-adana-vodafone-320a119a6>

Generated on: 2024-05-02 15:00 by Expertini.Com