

SALES MANAGER / COATING INDUSTRY

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Company: Michael Page

Location: İstanbul

Category: other-general

Generating and executing sales plans and strategies to close new opportunities in existing customer base and gaining new customers;

Working closely with customers to understand their business needs;

Building and maintaining strong relationships with key customers;

Developing and executing effective sales strategies to achieve sales targets;

Planning & executing an efficient daily/weekly/monthly schedule to maximize effectiveness and productivity;

Providing adequate, and efficient reporting on meetings and sales figures.

Array

Having a bachelor degree in Chemistry, Engineering, Management or relevant disciplines;

Having at least 5-7 years of previous experience in B2B sales environment; Strong communication and negotiation skills; Good problem solving skills; Fluent in written and spoken English; Using MS Office programs effectively.

Our client is one of the leading global companies in coating industry.

Great career opportunity in a leading global company.

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