

Sales Manager (Events Services)

[Apply Now](#)

Company: Michael Page

Location: İstanbul

Category: other-general

Responsibility for all outgoing and incoming communication related to the sales of booth space

Commercial responsibility from the first customer contact to the stand offer

Research of new opportunities/leads

Sales planning, statistics, monitoring and commission forecast in GSC

Outgoing sales of individual booths and pavilion participations at Turkey and overseas shows, incl. upselling

Opportunity process in CRM system SalesLogix

Customer service and consultation regarding their show participation

Presentation of shows to selected customer groups

Exhibitor acquisition at competitive show

Array

Bachelor degree is a must,

At least 3 years experience in sales in an event organiser company.

Have a good level of English.

No travel restrictions; willing to travel to countries where international fairs are held for sales purposes.

Being presentable, inclined towards teamwork, having strong communication skills, team-oriented.

Our client is a well-known global exhibition organisation company.

Great sales career opportunity in exhibition sector.

[Apply Now](#)

Cross References and Citations:

1. Sales Manager (Events Services) [MaintenancejobsJobs İstanbul](#) [Maintenancejobs](#)
2. Sales Manager (Events Services) [Johannesburgjobs Jobs İstanbul](#) [Johannesburgjobs](#)
3. Sales Manager (Events Services) [StudentjobsnearmeJobs İstanbul](#) [Studentjobsnearme](#)
4. Sales Manager (Events Services) [Dataanalyticsjobs Jobs İstanbul](#) [Dataanalyticsjobs](#)
5. Sales Manager (Events Services) [Christmasjobs Jobs İstanbul](#) [Christmasjobs](#)
6. Sales Manager (Events Services) [ProgrammingjobsnearmeJobs İstanbul](#) [Programmingjobsnearme](#)
7. Sales Manager (Events Services) [Denverjobs Jobs İstanbul](#) [Denverjobs](#)
8. Sales Manager (Events Services) [Riyadhjobs Jobs İstanbul](#) [Riyadhjobs](#)
9. Sales Manager (Events Services) [Flutterjobsnearme Jobs İstanbul](#) [Flutterjobsnearme](#)
10. Sales Manager (Events Services)[Venezuelajobs Jobs İstanbul](#) [Venezuelajobs](#)
11. Sales Manager (Events Services)[Thejobsnearme Jobs İstanbul](#) [Thejobsnearme](#)
12. Sales Manager (Events Services)[MoscowjobsJobs İstanbul](#) [Moscowjobs](#)
13. Sales Manager (Events Services)[Washingtondcjobs Jobs İstanbul](#) [Washingtondcjobs](#)
14. Sales Manager (Events Services)[CameroonjobsJobs İstanbul](#) [Cameroonjobs](#)

15. Sales Manager (Events Services)KuwaitjobstodayJobs İstanbul Kuwaitjobstoday ↗
16. Sales Manager (Events Services)Manufacturingjobsnearme Jobs İstanbul Manufacturingjobsnearme ↗
17. Sales Manager (Events Services)HrjobsJobs İstanbul Hrjobs ↗
18. Sales Manager (Events Services)MobileappjobsJobs İstanbul Mobileappjobs ↗
19. Sales manager (events services) Jobs İstanbul ↗
20. AMP Version of Sales manager (events services) ↗
21. Sales manager (events services) İstanbul Jobs ↗
22. Sales manager (events services) Jobs İstanbul ↗
23. Sales manager (events services) Job Search ↗
24. Sales manager (events services) Search ↗
25. Sales manager (events services) Find Jobs ↗

Source:<https://tr.expertini.com/jobs/job/sales-manager-events-services--istanbul-michael-page-2febf1c652/>

Generated on: 2024-05-01 by Expertini.Com