

Turkey Jobs Expertini®

Sales Operations & Reporting Analyst

[Apply Now](#)

Company: PepsiCo

Location: Levent Köyü

Category: other-general

Overview

Are you ready to explore PepsiCo and be part of this iconic multinational?

PepsiCo's strength is its people. Around the world, we're working hard to give people the tastes they crave and the nutrition they need. We dream globally and act locally, constantly innovating to sustain our planet, our people, our communities, and our business practices for winning together. We are committed to Performance with Purpose; pushing to be best and fully committed to the people we share the planet with.

Seize the day for real life on the job Learning? Enjoy some flexibility that will ensure you are balancing your personal and professional life?

Our employees are at the heart of PepsiCo. Through the Company's dedication to Talent Sustainability, we continue to support the development of employees.

We are looking for a Sales Operations & Reporting Analyst to join our Sales team (based) in İstanbul. The individual will be responsible for Sales Operations & Reporting Analyst and directly report to Sales Planning and Strategy Manager.

A Space to Be You

PepsiCo is an equal opportunity employer. We are committed to providing an accessible, inclusive, open and welcoming workplace environment for people with different abilities, backgrounds, lifestyles, sexual orientation, gender identity, needs and expectations, helping all individuals to make the most of their professional potential.

Responsibilities

The main purpose of the Sales Operations & Reporting Analyst role is to provide

crucial support to the sales planning and strategy function by overseeing and optimizing day-to-day sales operations, generating insightful reports, and contributing to data-driven decision-making processes. The incumbent will be responsible for gathering, analyzing, and interpreting sales data, trends, and performance metrics, ensuring accuracy and completeness. The role aims to enhance overall sales efficiency, streamline processes, and enable strategic planning through comprehensive reporting and analysis. The Sales Operations & Reporting Analyst will play a key role in driving data-driven insights to support the sales team's success and contribute to the overall growth and performance of the organization.

1- Sales Reporting and Analysis:

Generate and maintain regular and ad-hoc sales reports, ensuring accuracy and relevance.

Analyze sales data to identify trends, patterns, and areas for improvement.

Provide actionable insights to enhance sales performance and strategy.

2- Sales Operations Management:

Oversee day-to-day sales operations, ensuring efficiency and adherence to established processes.

Collaborate closely with the sales team to understand operational challenges and implement solutions.

Streamline and optimize sales processes to improve overall effectiveness.

3- Cross-Functional Collaboration:

Work closely with various departments, including marketing, finance, and operations, to gather relevant data and insights.

Foster strong communication channels to facilitate collaboration and information sharing.

Support cross-functional projects and initiatives as they relate to sales operations.

4- Data Integrity and Accuracy:

Take ownership of data quality within the sales domain, conducting regular audits and validations.

Implement measures to ensure data accuracy and completeness in sales reports and systems.

Establish and maintain data governance protocols.

5- Process Improvement:

Identify opportunities for process optimization within sales operations.

Implement improvements to enhance workflow efficiency and overall productivity.

Collaborate with relevant stakeholders to implement best practices.

6- Documentation and Reporting Tools Maintenance:

Manage and update documentation related to sales processes and procedures.

Maintain and improve reporting tools, ensuring they align with evolving business needs.

Monitor and troubleshoot any issues related to reporting tools.

Qualifications

Bachelor's degree in Engineering, Business Management, Finance, Analytics, or related field.

Demonstrates analytical thinking and possesses a strong capability for in-depth analyses and effective reporting.

Excellent interpersonal and communication skills for effective cross-functional collaboration

Strong problem-solving skills with a proactive approach.

Proficiency in using Microsoft Office programs.

Proficiency in English & Turkish (written and spoken) is required.

Able to thrive in a dynamic and fast-paced work environment.

[Apply Now](#)

Cross References and Citations:

1. Sales Operations & Reporting Analyst Manufacturingjobsnearme Jobs Levent Köyü Manufacturingjobsnearme ↗
2. Sales Operations & Reporting Analyst Advertisingjobs Jobs Levent Köyü Advertisingjobs ↗
3. Sales Operations & Reporting Analyst Fashionjobsnearme Jobs Levent Köyü Fashionjobsnearme ↗
4. Sales Operations & Reporting Analyst Londoncareerhub Jobs Levent Köyü Londoncareerhub ↗
5. Sales Operations & Reporting Analyst ThailandjobsJobs Levent Köyü Thailandjobs↗
6. Sales Operations & Reporting Analyst PortugaljobsJobs Levent Köyü Portugaljobs↗
7. Sales Operations & Reporting Analyst Productmanagementjobs Jobs Levent Köyü Productmanagementjobs ↗
8. Sales Operations & Reporting Analyst Helsinkijobs Jobs Levent Köyü Helsinkijobs ↗
9. Sales Operations & Reporting Analyst Jobdescriptionsample Jobs Levent Köyü Jobdescriptionsample ↗
10. Sales Operations & Reporting Analyst Free-job-postings Jobs Levent Köyü Free-job-postings↗
11. Sales Operations & Reporting Analyst Canadianjobscentral Jobs Levent Köyü Canadianjobscentral ↗
12. Sales Operations & Reporting Analyst Searchnzjobs Jobs Levent Köyü Searchnzjobs
13. Sales Operations & Reporting Analyst SocialworkjobsJobs Levent Köyü Socialworkjobs↗
14. Sales Operations & Reporting Analyst Canadajobscareer Jobs Levent Köyü Canadajobscareer ↗
15. Sales Operations & Reporting Analyst CiviljobsJobs Levent Köyü Civiljobs↗
16. Sales Operations & Reporting Analyst ExpertiniJobs Levent Köyü Expertini↗
17. Sales Operations & Reporting Analyst Ukjobscareer Jobs Levent Köyü Ukjobscareer
18. Sales Operations & Reporting Analyst Locumjobs Jobs Levent Köyü Locumjobs ↗
19. Sales operations & reporting analyst Jobs Levent köyü ↗
20. AMP Version of Sales operations & reporting analyst ↗
21. Sales operations & reporting analyst Levent köyü Jobs ↗

22. Sales operations & reporting analyst Jobs Levent köyü ↗
23. Sales operations & reporting analyst Job Search ↗
24. Sales operations & reporting analyst Search ↗
25. Sales operations & reporting analyst Find Jobs ↗

Source: <https://tr.expertini.com/jobs/job/sales-operations-reporting-analyst-levent-koyu-pepsico-7b3044b1a3/>

Generated on: 2024-05-03 by Expertini.Com