

# Turkey Jobs Expertini®

## Sales Support (CPD)

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Company: International Flavors & Fragrances

Location: Gebze

Category: other-general

### **Job Description:**

We are looking for a Sales Support Specialist (CPD) who will be the single point of contact for IFF's sales force, will effectively operate as the liaison on all issues relating to existing and new flavor business.

### **Responsibilities:**

Play an active role in daily project meetings,

Liaise with account management on project status, acceptance/refusal and planning,

Pro-actively assist the Creative Center management with prioritizing creative projects and keep open communication with all parties (and the customer),

Understand briefs and facilitate in creation of a project plan in consultation with account manager and project team,

Manage the project team and make sure that project tasks meet timing and costing parameters,

Interface with account manager and technical team and propose adjustments and changes whenever necessary,

Act as a binding force between Sales and Technical,

Assist the account manager in making sure that correct and complete data is entered in project management system,

Update project status whenever necessary,

Provide updates when requested by management,

Provide regional management with up-to-date reports on projects and sales in the house and project status,

Track the order fulfillment progress with the operations team and communicate exceptions,

Handle IFFMAN & SFDC (internal system) data for current and new customers as well as input full data for every project related,

Dealing with SAP (internal global system) for all requested tasks and be sure that all data are accurate i.e. prices, customers data,

Provide clients with IFF documentation as requested.

**Job Requirements:**

Bachelor's Degree from a reputable university in Turkey or abroad,

Fluent in both verbal & written English and Turkish,

Excellent communication skills,

Excellent computer skills,

Accurate and well organized,

Open personality with drive for personal growth,

Experience in commercial support roles,

Resident in Kocaeli and Asian side of Istanbul or willing to relocate.

At IFF, we believe that your uniqueness unleashes our potential. We value the diverse mosaic of the ethnicity, national origin, race, age, sex or veteran status. We strive for inclusive workplace that allows each of our colleagues to bring their authentic self to work regardless of their religion, gender identity & expression, sexual orientation, or disability.

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